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Divulgação de Resultados 3T26

UMA EMPRESA DO GRUPO SIMPAR

Disclaimer

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Esta apresentação foi resumida e não tem o objetivo de ser completa. Os acionistas da Companhia e os potenciais investidores devem realizar a leitura da presente apresentação sempre acompanhada das Informações Trimestrais.

Destaques 3T26: Crescimento consistente dos resultados reflete a contínua evolução da eficiência operacional e da experiência dos clientes

R$ 152 mm
Lucro Líquido
+117% vs. 3T25

16,6%
ROIC LTM

R$ 1,8 bi
EBITDA
+21% vs. 3T25



RECORDE!

Margem EBITDA de Locação

74,2%

+1,6 p.p. vs 3T25

Avanço nos *yields* e iniciativas de redução de custos com aumento da produtividade

RECORDE!

Volume de diárias no RAC

+22%

7.439 milhares de diárias no 3T26

Aumento na taxa de ocupação para 77,7%, sendo 5,9 p.p. superior ao 3T25

RECORDE!

Novos clientes e nível de satisfação

+767 mil

Novos clientes nos últimos 12 meses

90%

NPS do 3T26

MELHOR EM 6 ANOS!

Redução na alavancagem

2,56x

Dívida líquida / EBITDA LTM

Menor nível dos últimos 6 anos

Avanços em eficiência operacional e disciplina financeira contribuem para evolução contínua da rentabilidade

3T26 vs 3T25

Receita Líquida

Consolidada

RECORDE!

R$ 3,870 bi

RECORDE!

Locação

R$2,399 bi +19%

EBITDA

Consolidado

RECORDE!

R$ 1,795 bi

RECORDE!

Locação

R$1,779 bi +22%

EBIT

Consolidado

RECORDE!

R$ 1,086 bi

RECORDE!

Locação

R$1,091 bi +28%

Frota

Total (final de período)

294 mil +13%

Operacional (média)

249 mil +10%

Lucro Líquido

R$ 152 mm

+117%

ROIC LTM

16,6%

+2,2 p.p

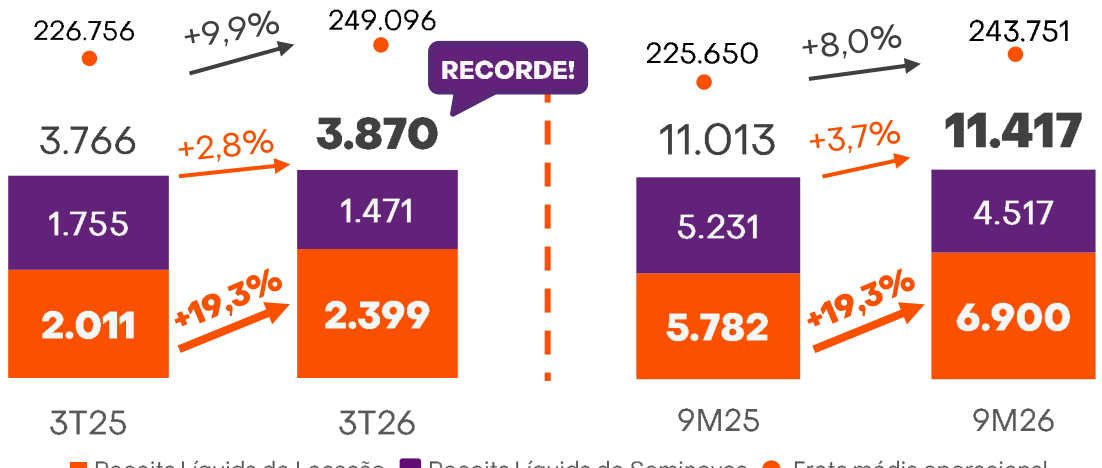
Expansão do resultado recorrentemente acima do crescimento da frota

Lucro líquido dobra e atinge o maior patamar dos últimos 4 anos

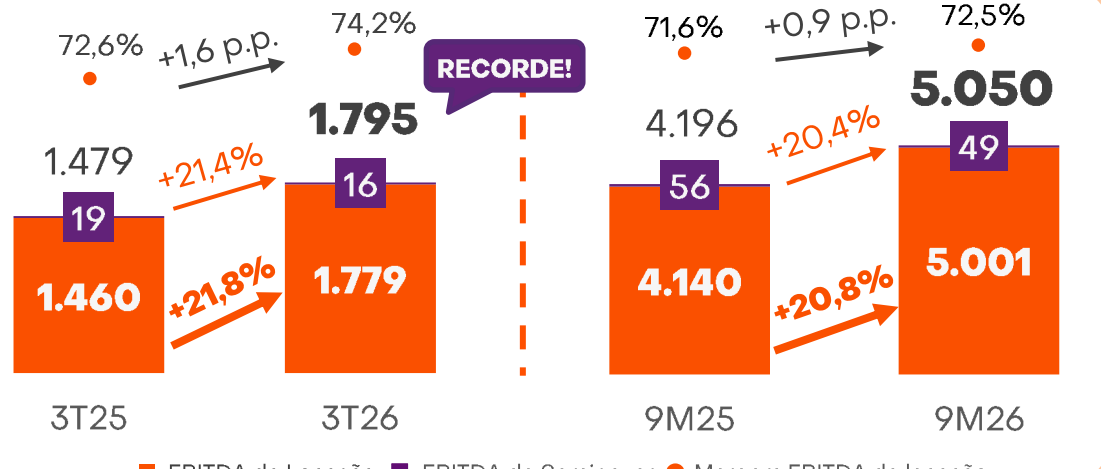
Resultado é sustentado pela evolução contínua da experiência dos clientes, ganhos de eficiência operacional, uso de tecnologia e inteligência na precificação e pela disciplina financeira

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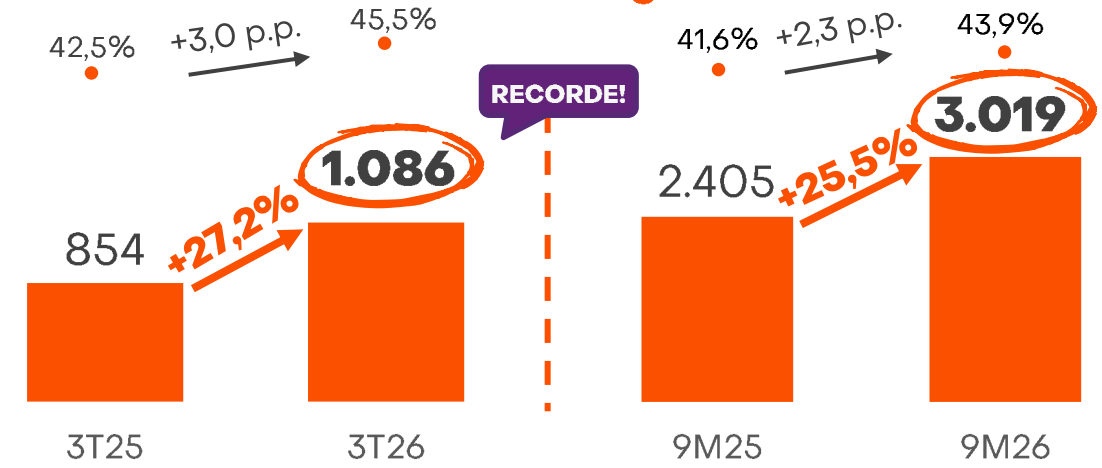
Receita Líquida (R$ milhões)



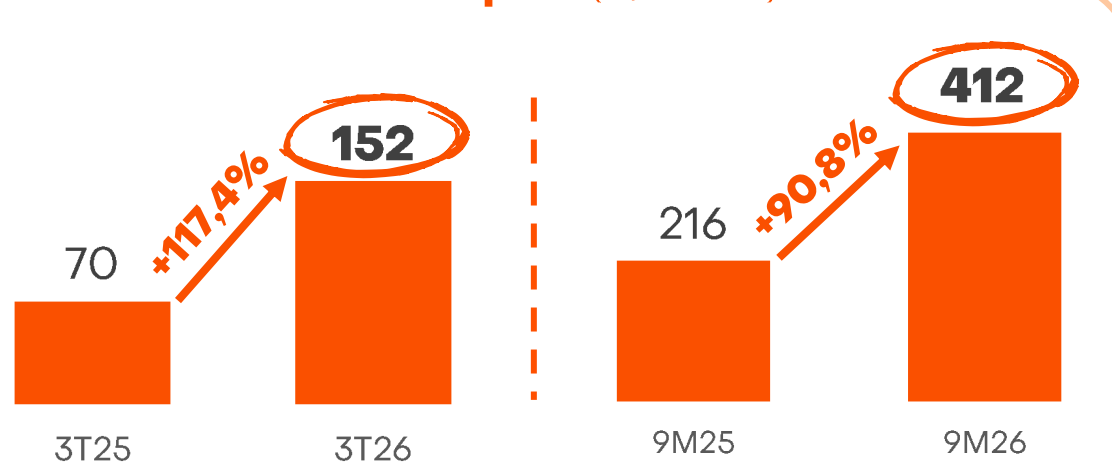
EBITDA (R$ milhões) e Margem EBITDA (%)



EBIT (R$ milhões) e Margem EBIT (%)

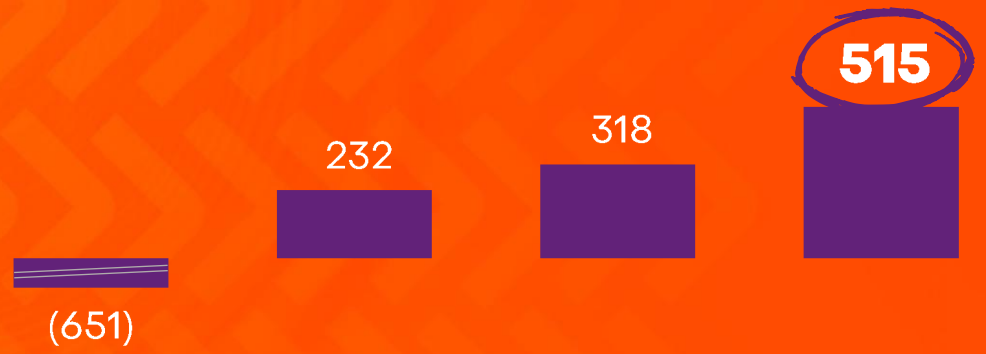


Lucro Líquido (R$ milhões)



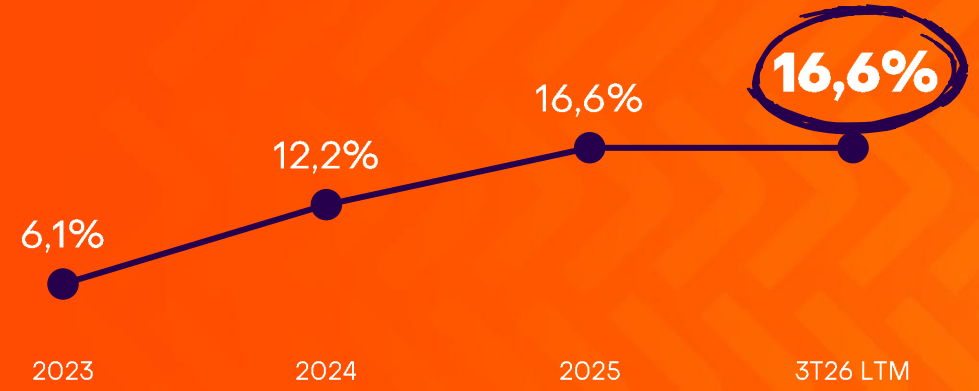
Evolução consistente na geração de valor, impulsionada pelo crescimento do lucro líquido e pela contínua redução da alavancagem financeira

Lucro Líquido (R$ milhões)

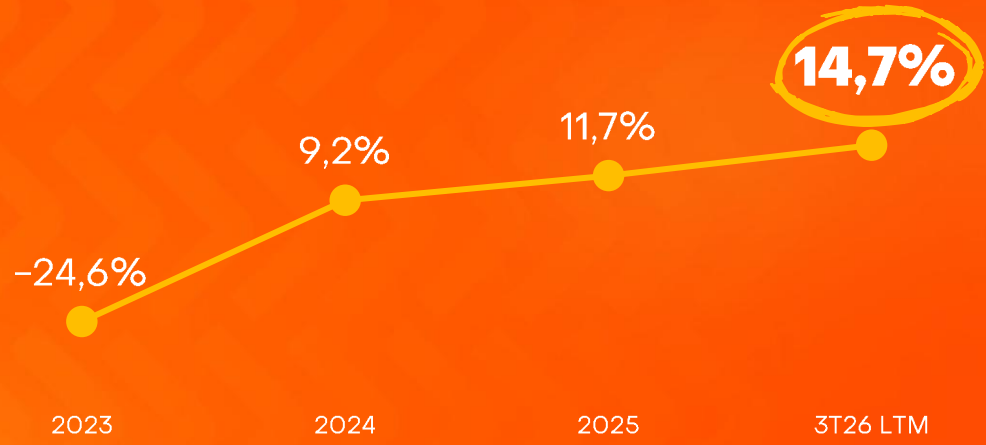


	2023	2024	2025	3T26 LTM
SELIC média*	13,3%	10,9%	14,4%	14,6%

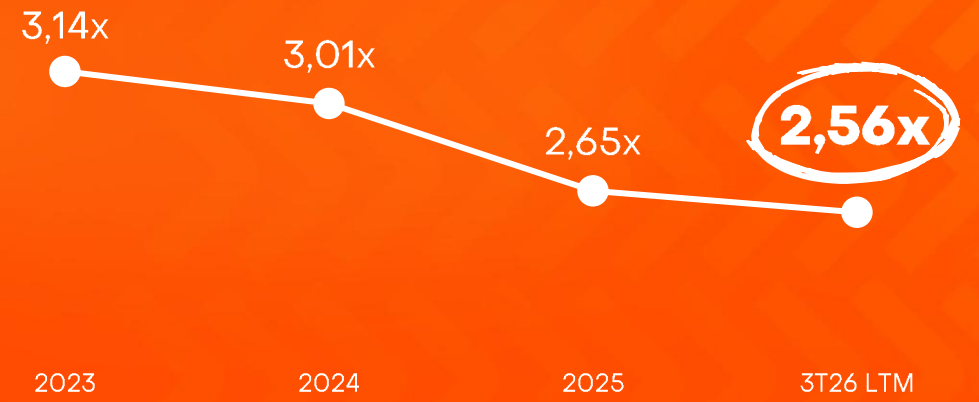
ROIC (%)



ROE (%)



Dívida Líquida / EBITDA

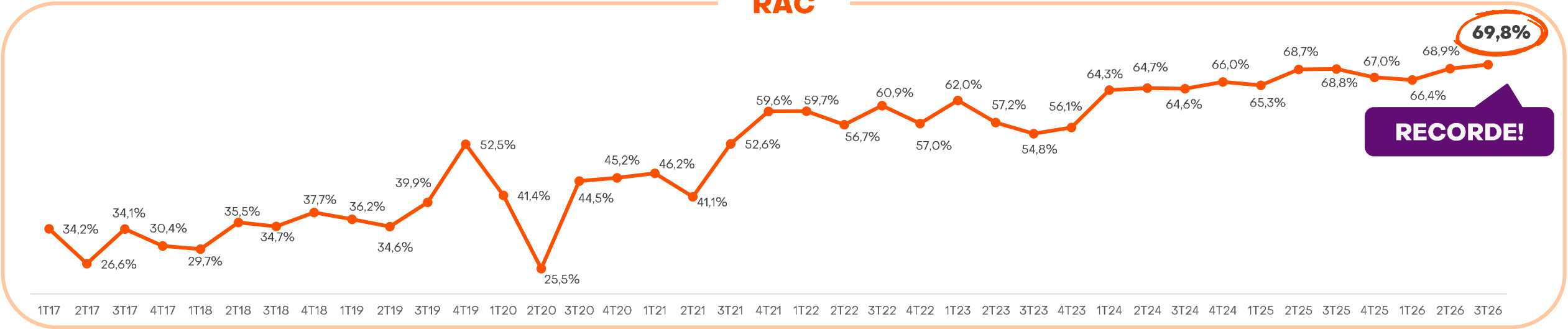


*Fonte: Banco Central

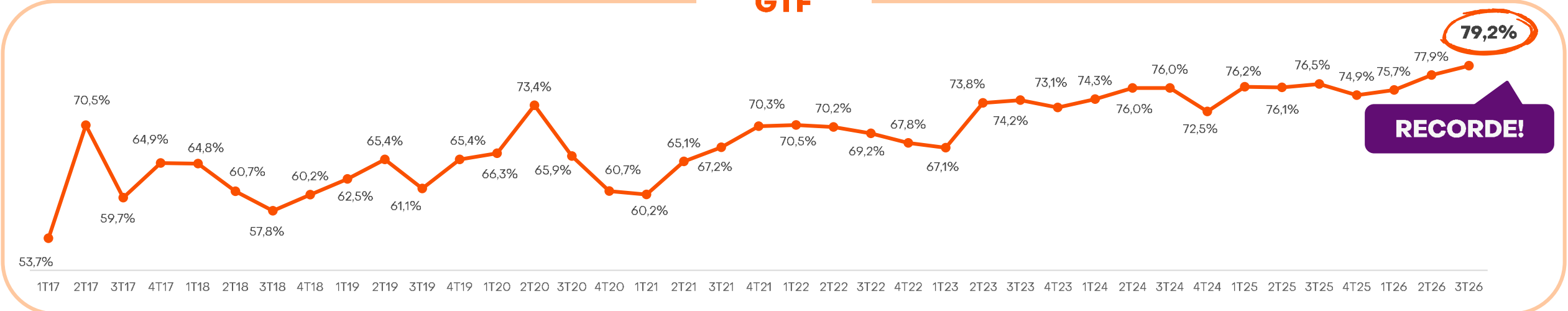
Recordes de margens EBITDA sustentam patamares superiores de rentabilidade consistente e geração de valor

Evolução da margem EBITDA

RAC



GTF



OBS: Considera apenas operação no Brasil

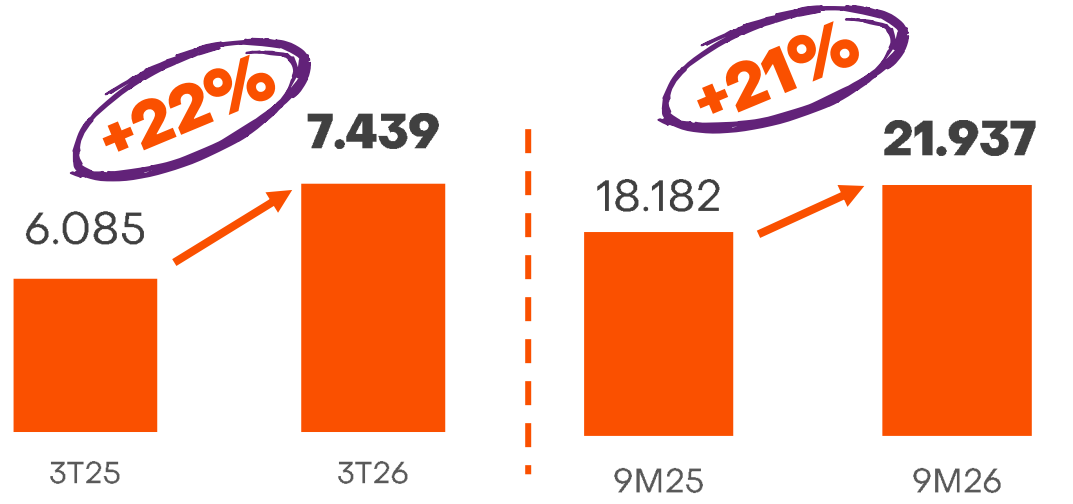
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aluguel de carros

Rent-a-car

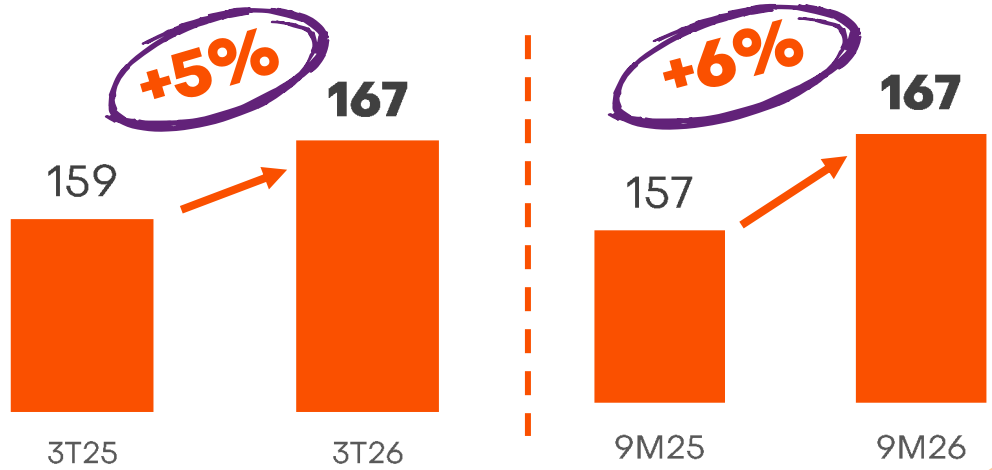


RAC: Excelência no atendimento se reflete em crescimento do volume de diárias de 22% e ganho de *market share*

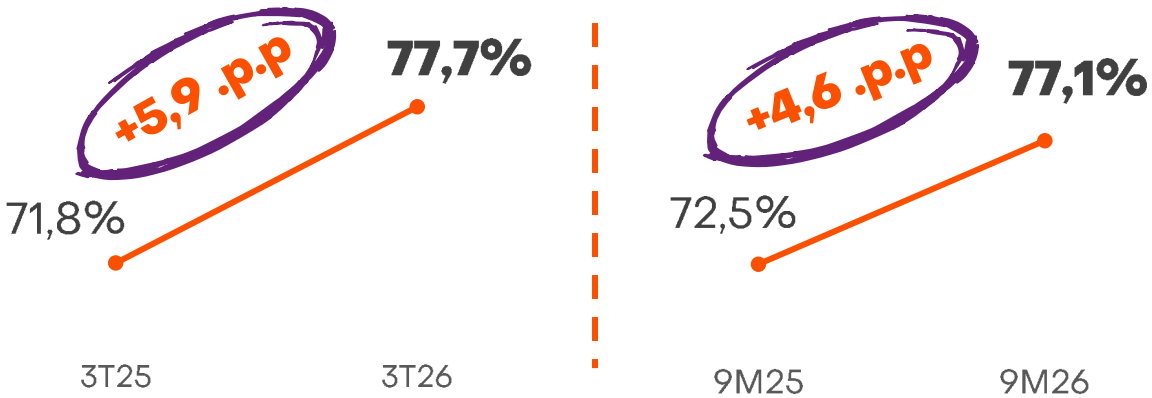
Volume de diárias (milhares)



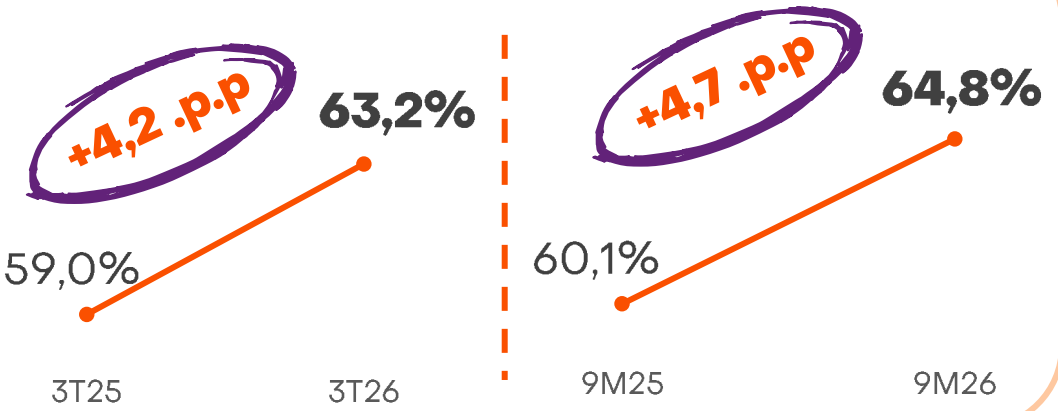
Tarifa RAC (R$)



Taxa de Ocupação Operacional (%)



Taxa de Ocupação Total (%)

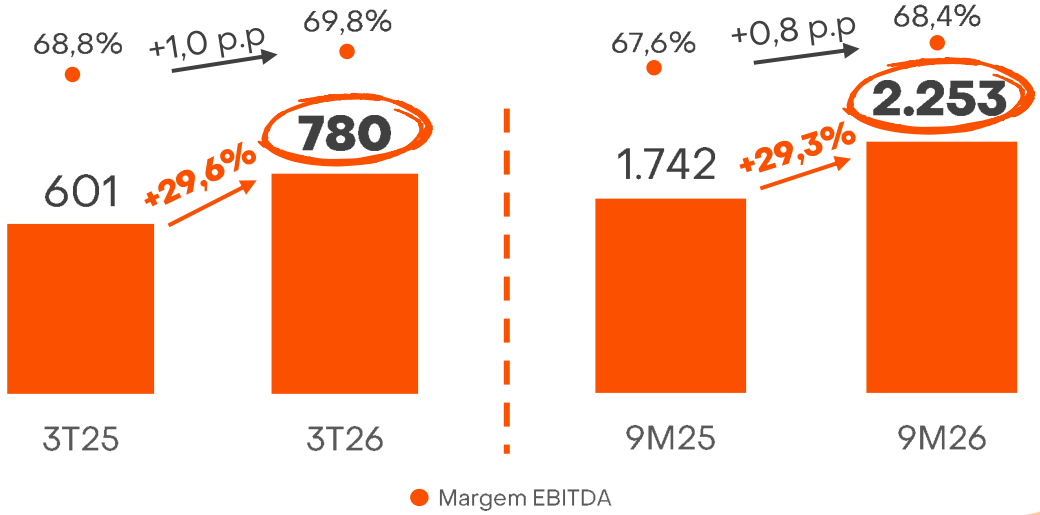


RAC: eficiência na gestão de inteligência de preços e aperfeiçoamento no giro do ativo resultam em recorde na margem EBITDA e elevação na taxa de ocupação

Receita Líquida (R$ milhões)

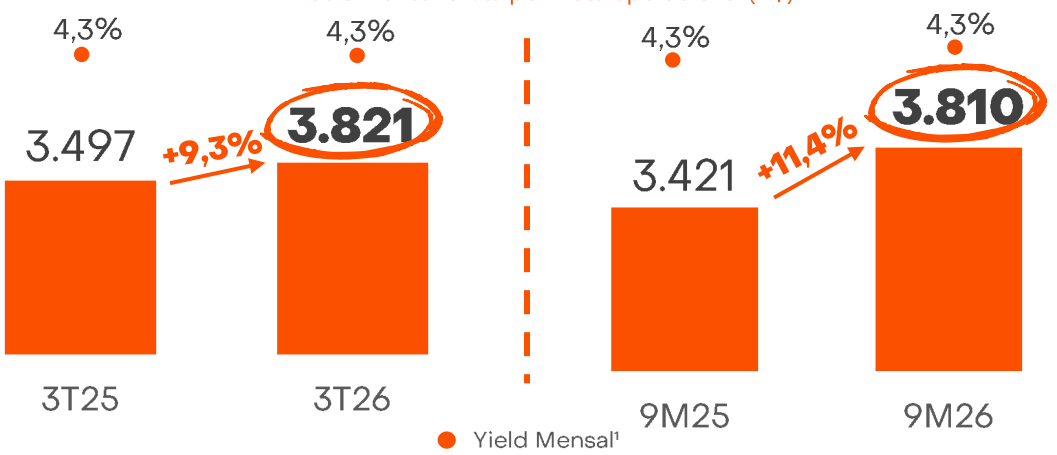


EBITDA (R$ milhões) e Margem EBITDA (%)



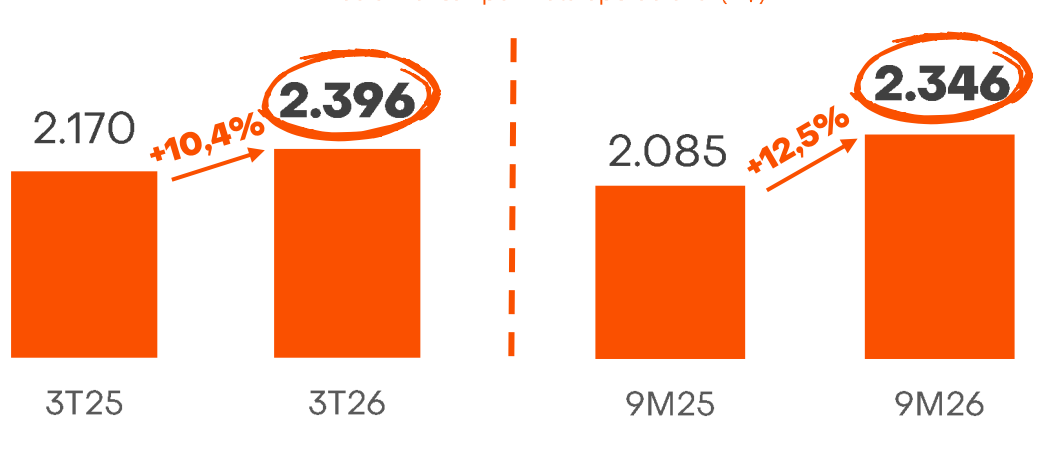
Receita por carro e Yield[1]

Média mensal bruta por frota operacional (R$)



EBITDA por carro

Média mensal por frota operacional (R$)



OBS: Considera somente operação Brasil; [1] Yield calculado pela divisão da receita bruta mensal por carro operacional pelo ticket médio de aquisição da frota do RAC

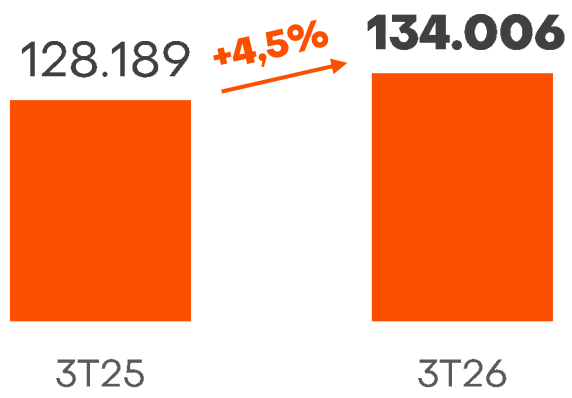
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Gestão e Terceirização de Frotas

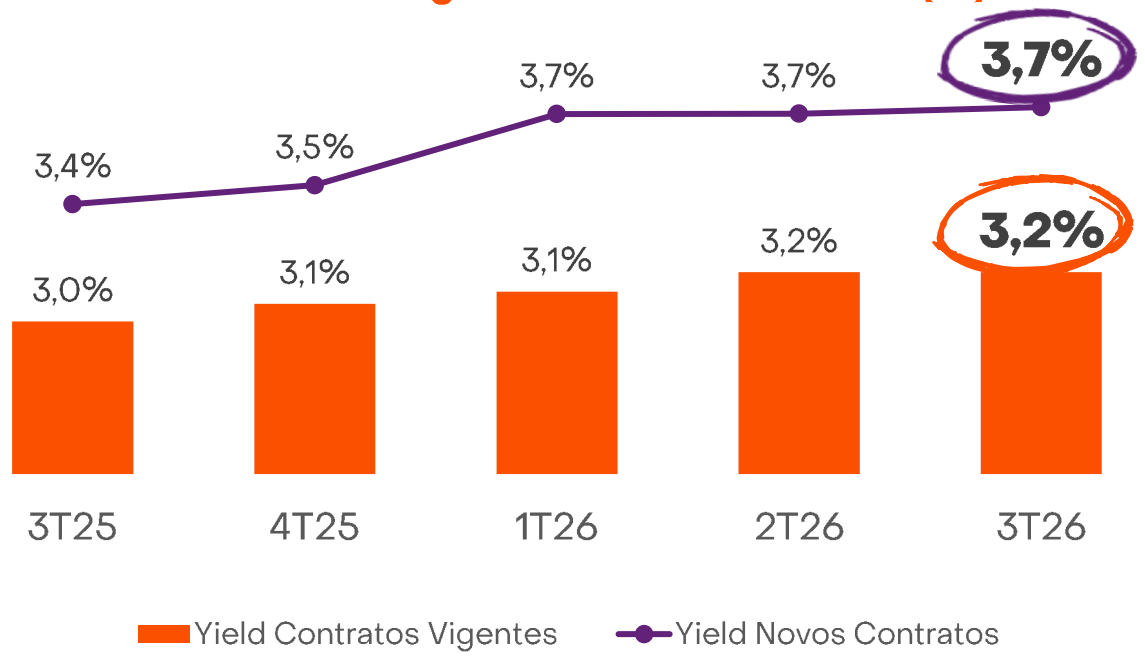


GTF: crescimento de contratos de longo prazo com novos níveis de rentabilidade amplia a visibilidade dos resultados e fluxos de caixa

Frota média operacional



Yield Contratos Vigentes e Novos contratos (%)



[1]Yield calculado pela divisão da receita bruta mensal por carro operacional pelo ticket médio de aquisição da frota dos novos contratos do GTF.

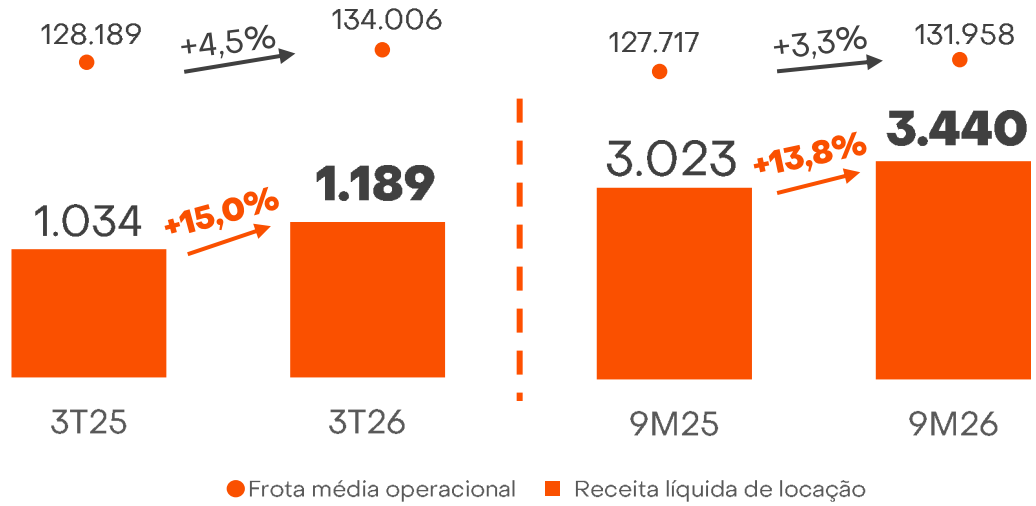




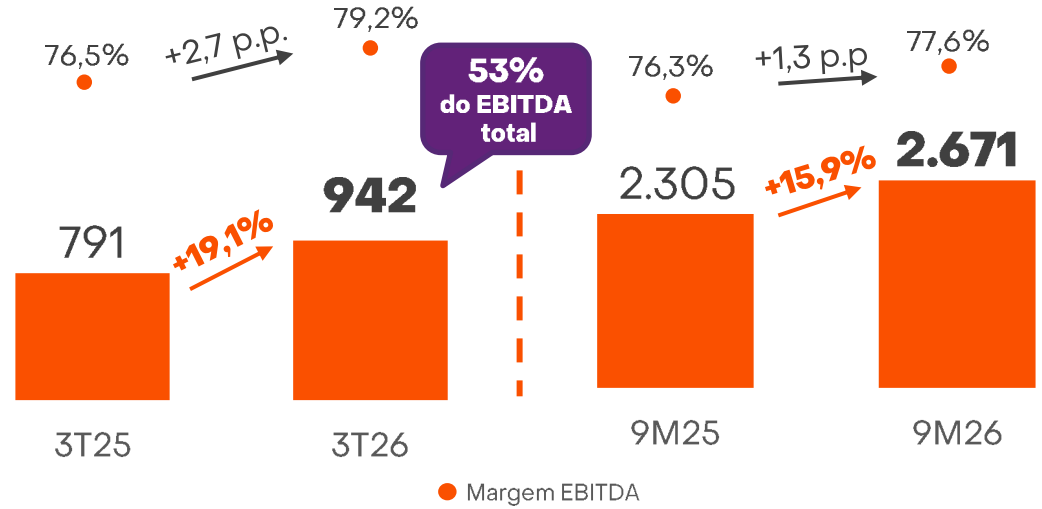


GTF: recorde na margem EBITDA impulsionada por aumento no *yield* e maior eficiência operacional

Receita Líquida (R$ milhões)

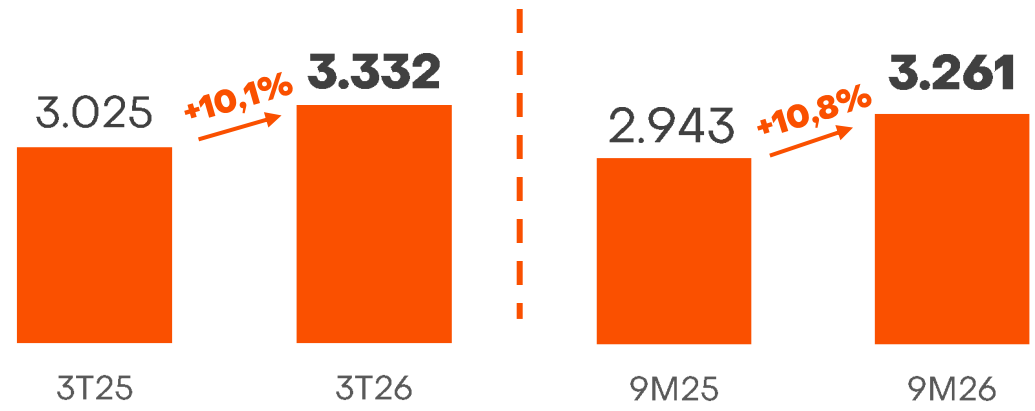


EBITDA (R$ milhões) e Margem EBITDA (%)



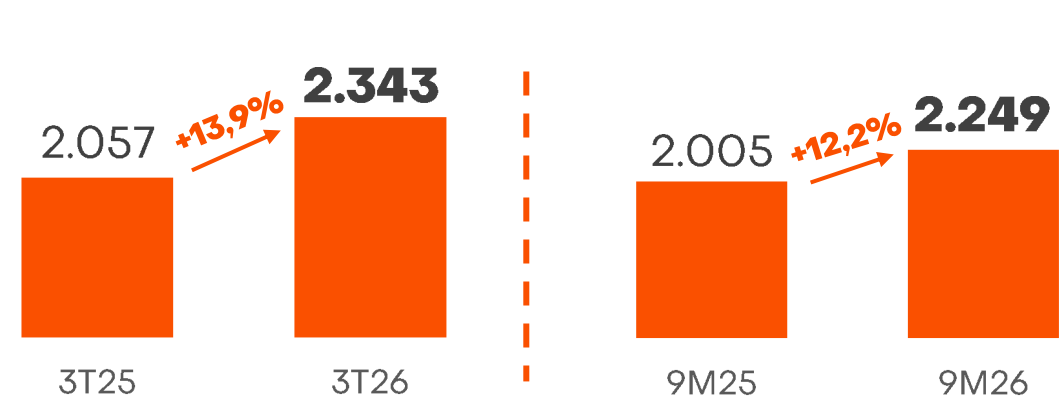
Receita por carro

Média mensal bruta por frota operacional (R$)



EBITDA por carro

Média mensal por frota operacional (R$)



seminovos mov(da

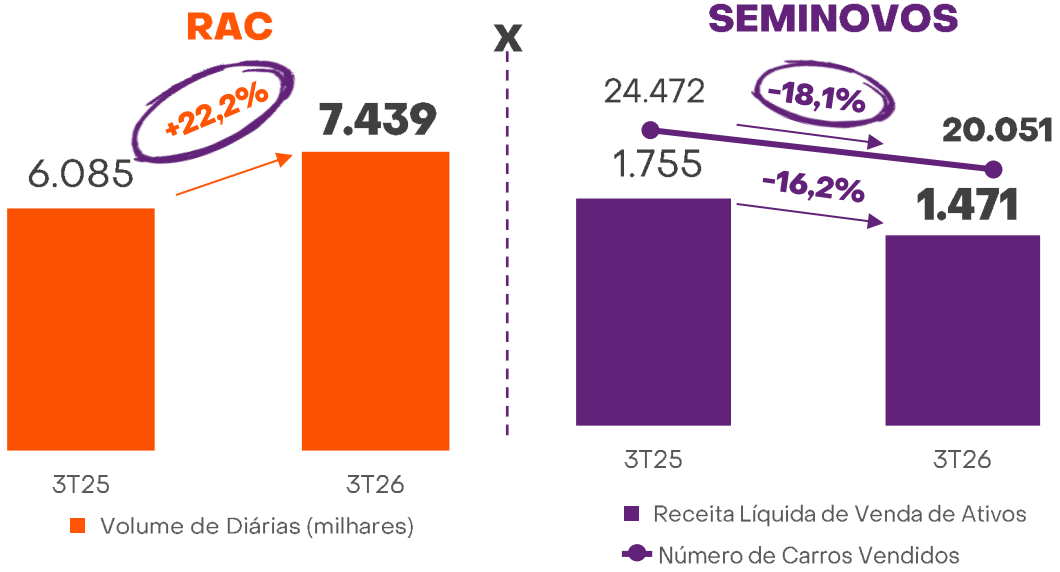


Conhecimento e controle do ciclo do ativo permite maximização da rentabilidade considerando a sazonalidade do RAC e a flexibilidade desenvolvida em Seminovos

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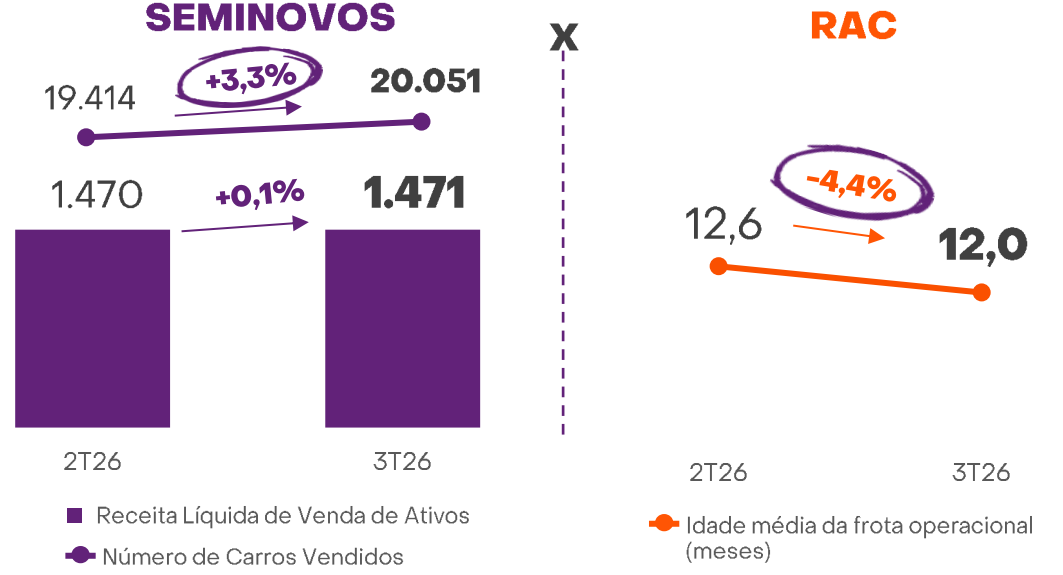
Estratégia de preparação para alta sazonalidade

Manutenção da frota no RAC para captura da demanda

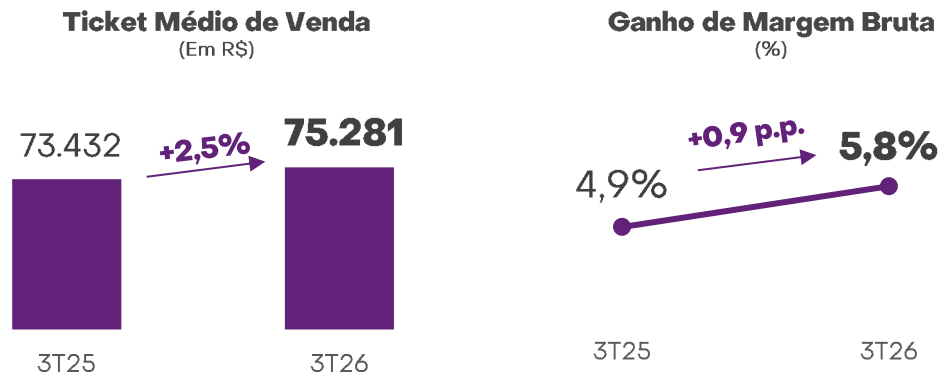


Estratégia após fim da alta temporada

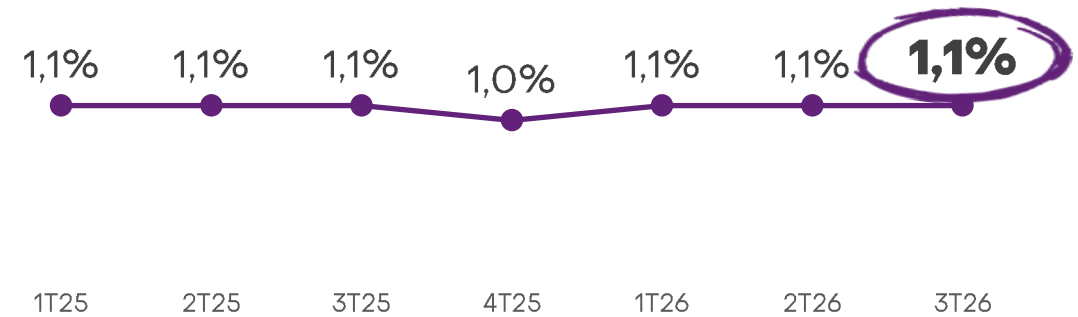
Aceleração da desmobilização e redução da idade média



Ticket Médio (R$) e Margem Bruta (%)



Margem EBITDA (%)

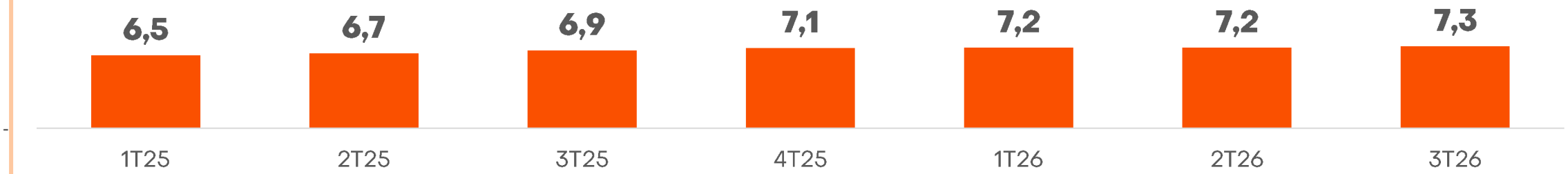


Gestão eficiente da frota e da depreciação, aliada à excelência operacional, preserva o valor residual dos ativos e otimiza desmobilização, maximizando a rentabilidade

Depreciação anualizada por frota média operacional[1] (R$ mil)

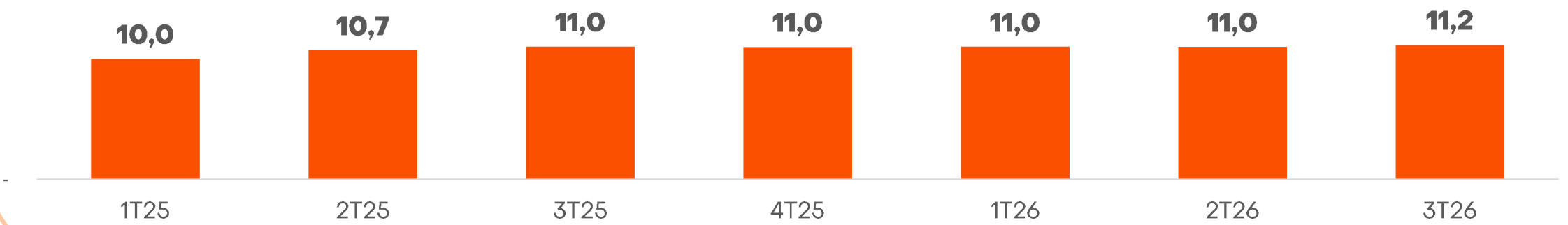
RAC

Estabilização da taxa de depreciação entre **8% e 9% a.a.**



GTF

Estabilização da taxa de depreciação entre **9% e 10% a.a.**



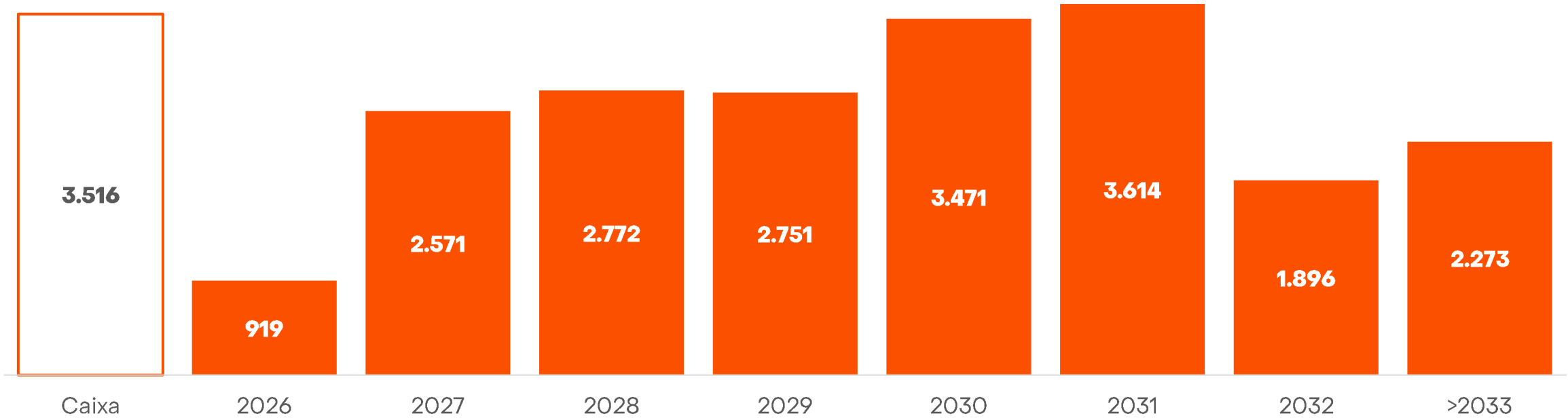
[1]Depreciação por frota operacional = depreciação frota no trimestre * 4 / frota média operacional.



Balanço e Estrutura de Capital

Estrutura de capital sólida, alongamento de prazos e acesso diversificado a *funding*, reforçam a qualidade da gestão financeira

Cronograma de vencimento de dívidas



Dívida bruta[1]
R$21,0bi

Prazo médio da dívida líquida
4,2 anos

Custo médio da dívida
CDI + 1,8% a.a.

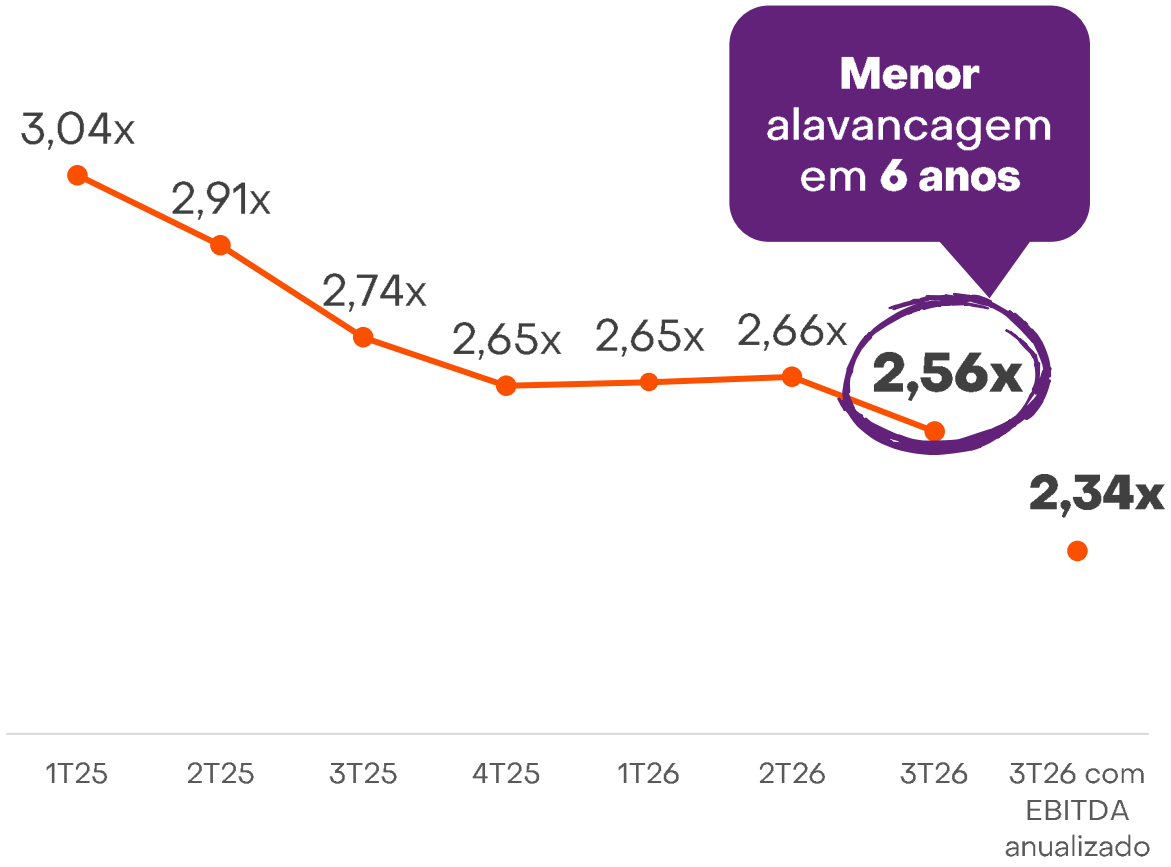
Dívida líquida[1]
R$17,5bi

[1] Para fins de comparablilidade, considerar a conciliação da dívida na página 25 do Earnings Release.

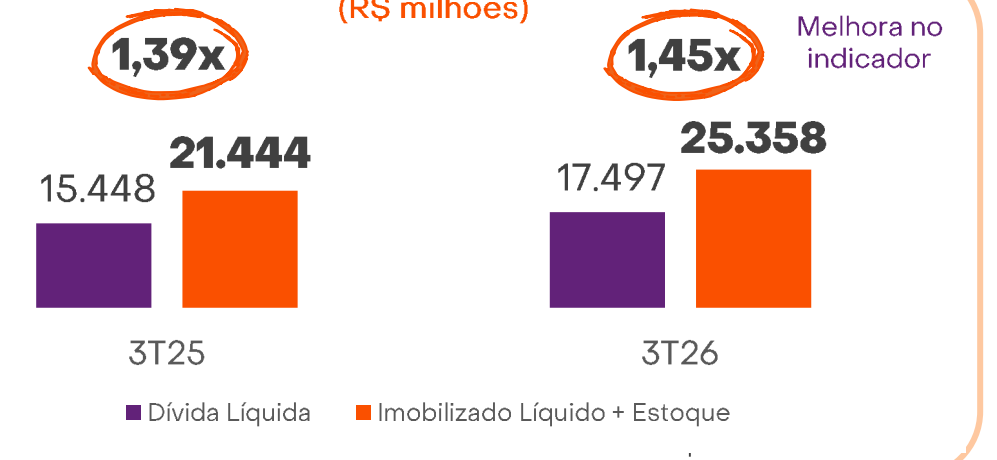
Disciplina da gestão financeira se reflete na redução consistente da alavancagem e alongamento de prazos com fornecedores

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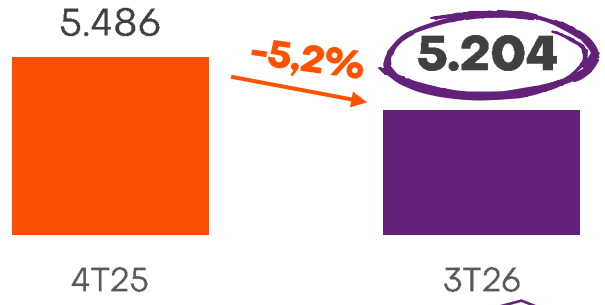
Dívida Líquida / EBITDA[1]
(Covenant <= 3,5x)



Cobertura da Dívida Líquida[1]
(R$ milhões)



Saldo de Fornecedores
(somente montadoras – R$ milhões)



Redução de R$283 milhões no saldo de fornecedor com **alavancagem no menor nível em 6 anos**

[1] Para fins de comparabilidade, considerar a conciliação da dívida líquida na página 25 do Earnings Release.

Foco na contínua evolução do atendimento, inovação e eficiência operacional impulsionam indicadores de satisfação e rentabilidade a níveis recordes

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BENEFÍCIOS PARA OS CLIENTES E PARA O RESULTADO QUE AINDA SERÃO CAPTURADOS NOS PRÓXIMOS TRIMESTRES:

INICIATIVA		EXPERIÊNCIA PARA O CLIENTE		EFEITO NO RESULTADO
RAC	Antecipação das necessidades dos clientes e gestão de preços	Criação de novos modelos de atendimento com uso inclusive de novas tecnologias (IA da Meta, totem de autoatendimento e outros)	**Ganho consistente de market share** com aumento da taxa de ocupação e posicionamento adequado de preços
GTF	Aumento no *yield* da carteira de contratos e melhora na satisfação	Aumento de 12 p.p. no NPS de GTF em 2026 vs 2025 com fortalecimento da qualidade do serviço prestado	Convergência do yield da carteira de 3,2% a.m. em direção ao **3,7% a.m.** dos novos contratos
Seminovos	Controle do ciclo do ativo considerando a sazonalidade do RAC e a flexibilidade em Seminovos	Abertura de 16 lojas de Seminovos nos primeiros nove meses de 26 com aumento da capilaridade	**Aumento gradual da venda** de seminovos no varejo, trazendo maior rentabilidade para o negócio
Custos	Verticalização da manutenção e abertura de novos Pit Stops	Novos pontos do Pit Stop em abertura até dezembro com NPS de 92% em setembro	Redução de **31%** no custo de manutenção[1]

+767 mil RECORDE!
Novos clientes RAC LTM (+19% vs 3T25LTM)

90% RECORDE!
de NPS no 3T26

2,7 milhões RECORDE!
de inscritos no programa de fidelidade (+18% vs 3T25)

[1] *versus* provedores externos

A **contínua expansão da base de clientes** comprova o **reconhecimento dos diferenciais** de nosso serviço e **antecipação às necessidades** do cliente, trazendo como consequência a maior rentabilidade e **sustentabilidade dos resultados** da Companhia

Muito obrigado



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Earnings Release 3Q26

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This presentation is a summary and does not purport to be complete. Shareholders and potential investors should read this presentation together with the Company's Quarterly Information.

3Q26 Highlights: Consistent Earnings Growth Driven by Continued Improvements in Operational Efficiency and Customer Experience

R$152 mn
Net Income
+117% vs. 3Q25

16.6%
LTM ROIC

R$1.8 bn
EBITDA
+21% vs. 3Q25



ALL-TIME HIGH!!

Rental EBITDA Margin

74.2%
+1.6 p.p. vs. 3Q25

Higher yields and cost reduction initiatives driving productivity gains

ALL-TIME HIGH!!

Volume of daily rentals in RAC:

+22%
7,439 million daily rental in 3Q26

Utilization increased to 77.7%, up 5.9 p.p. vs. 3Q25

ALL-TIME HIGH!!

New Customers and Satisfaction

+767,000
new customers over the LTM

90%
NPS in 3Q26

LOWEST IN 6 YEARS!

Lower Leverage

2.56x
Net debt/LTM EBITDA

Lowest level in the past six years

Advances in Operational Efficiency and Financial Discipline Drive Continued Improvements in Profitability

3Q26 vs. 3Q25

Net Revenue

Consolidated

ALL-TIME HIGH!!

R$ 3.870 bn

Rental

ALL-TIME HIGH!!

R$2.399 bn +19%

EBITDA

Consolidated

ALL-TIME HIGH!!

R$ 1.795 bn

Rental

ALL-TIME HIGH!!

R$ 1.779bn +22%

EBIT

Consolidated

ALL-TIME HIGH!!

R$ 1.086bn

Rental

ALL-TIME HIGH!!

R$ 1.091bn +28%

Fleet

Total (end of period)

294k +13%

Operational (average)

249k +10%

Net Income

R$152 mn

+117%

LTM ROIC

16.6%

+2.2 p.p.

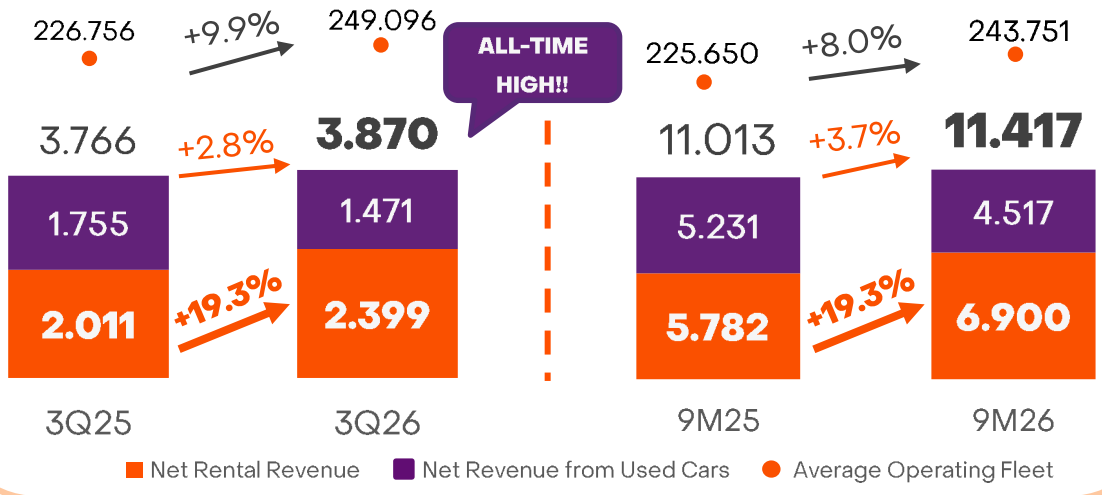
Recurring Profit Growth Outpaces Fleet Growth

Net Income Doubles to the Highest Level in the Past Four Years

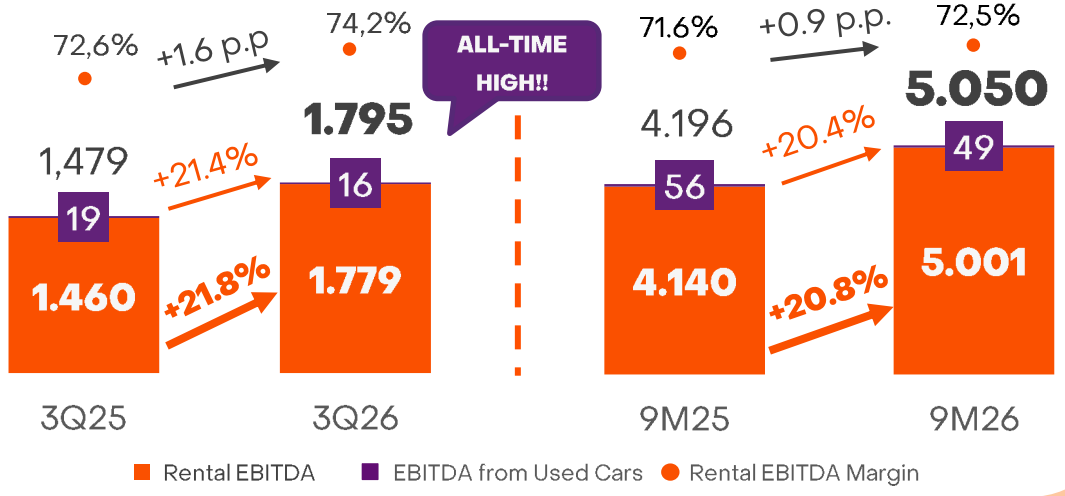
Continued improvements in customer experience, operational efficiency gains, the use of technology and pricing intelligence, and financial discipline support this trend

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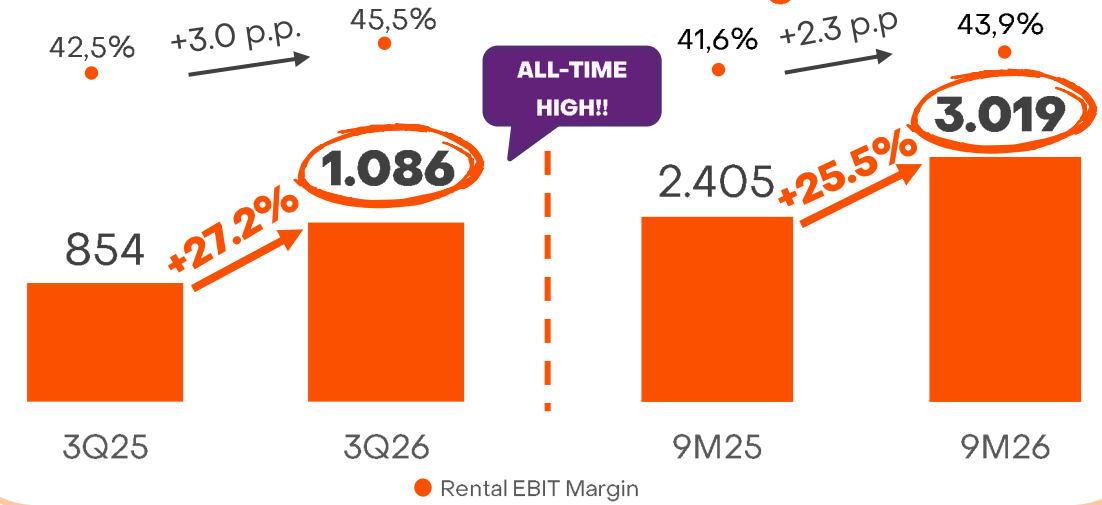
Net Revenue (R$ million)



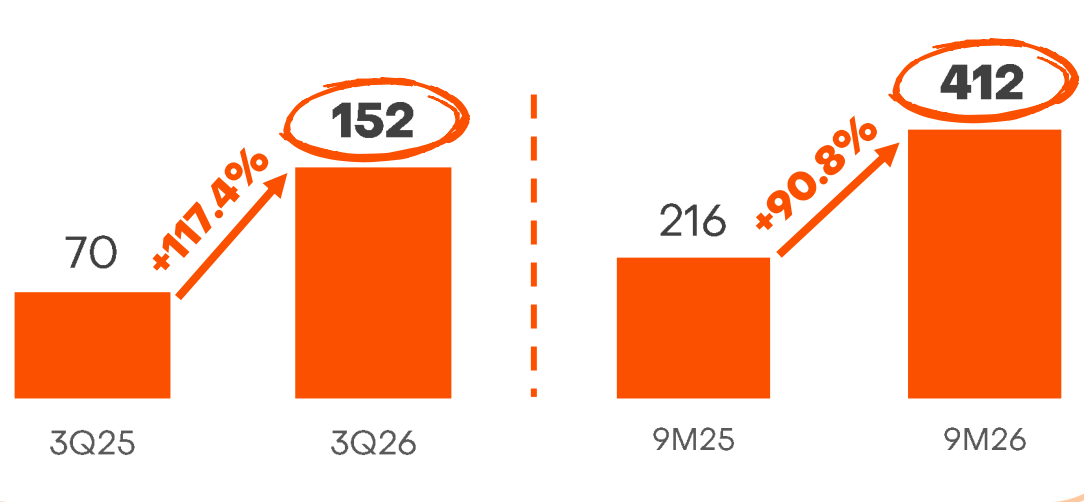
EBITDA (R$ million) and EBITDA Margin (%)



EBIT (R$ million) and EBIT Margin (%)

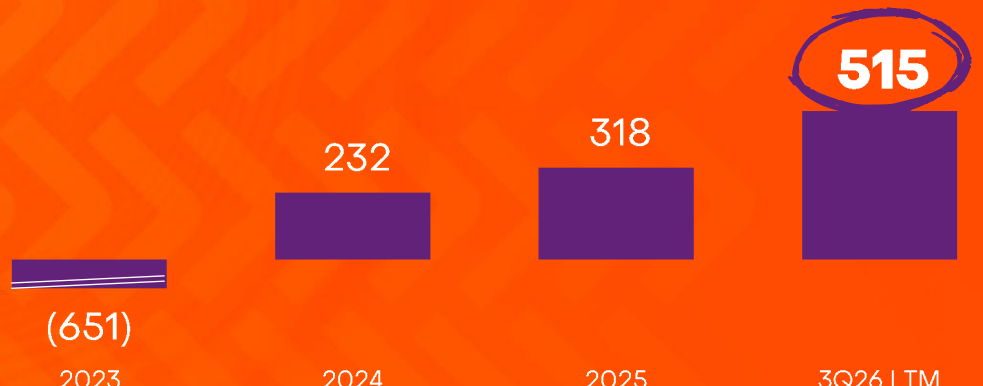


Net Income (R$ millions)



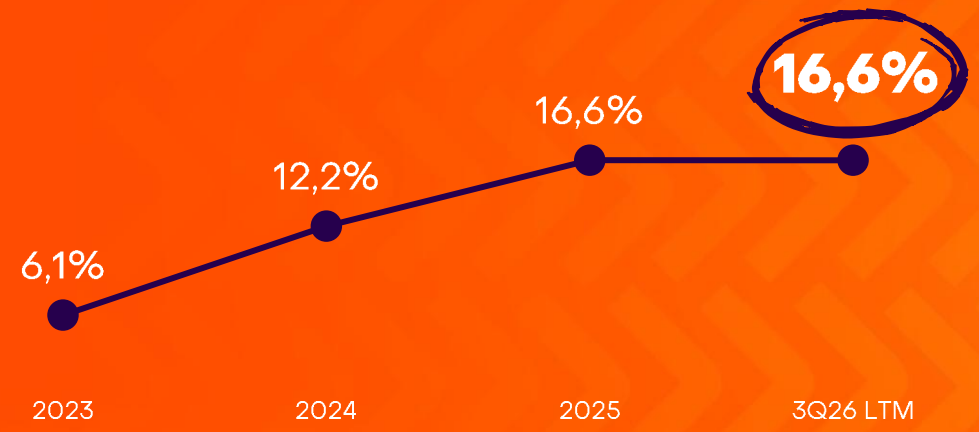
Consistent Value Creation Supported by Net Income Growth and Continued Financial Deleveraging

Net Income (R$ million)

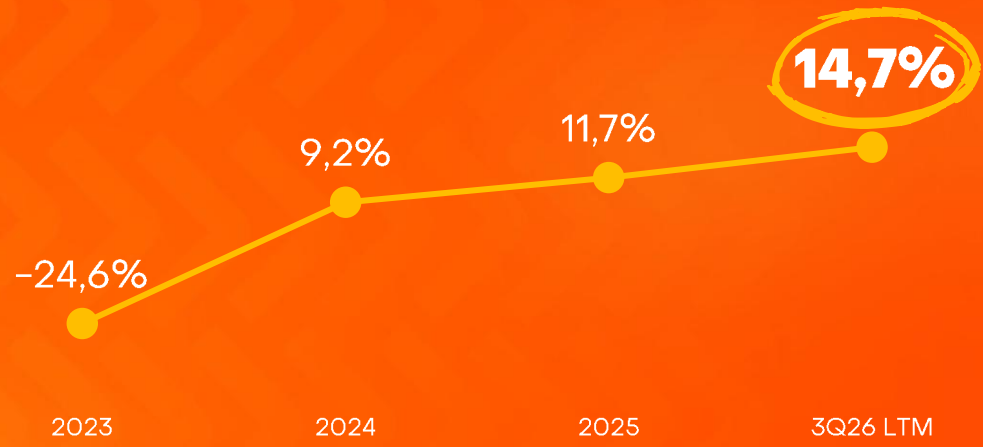


	2023	2024	2025	3Q26 LTM
Average SELIC Rate	13.3%	10.9%	14.4%	14.6%

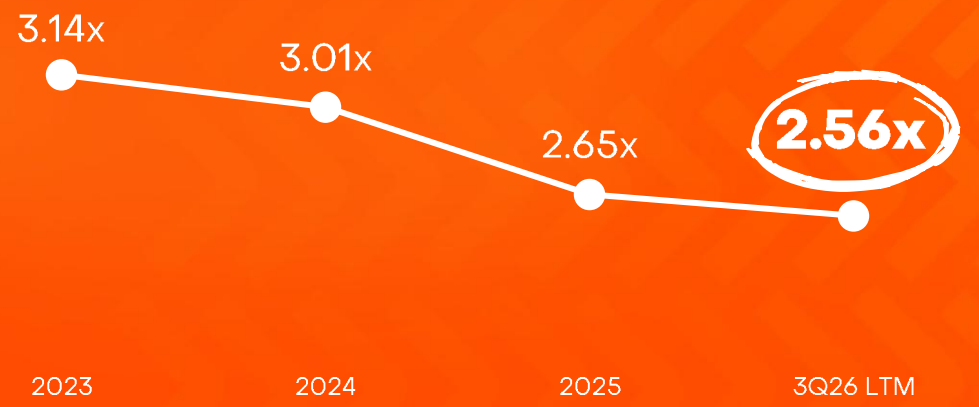
ROIC (%)



ROE (%)



Net Debt/EBITDA

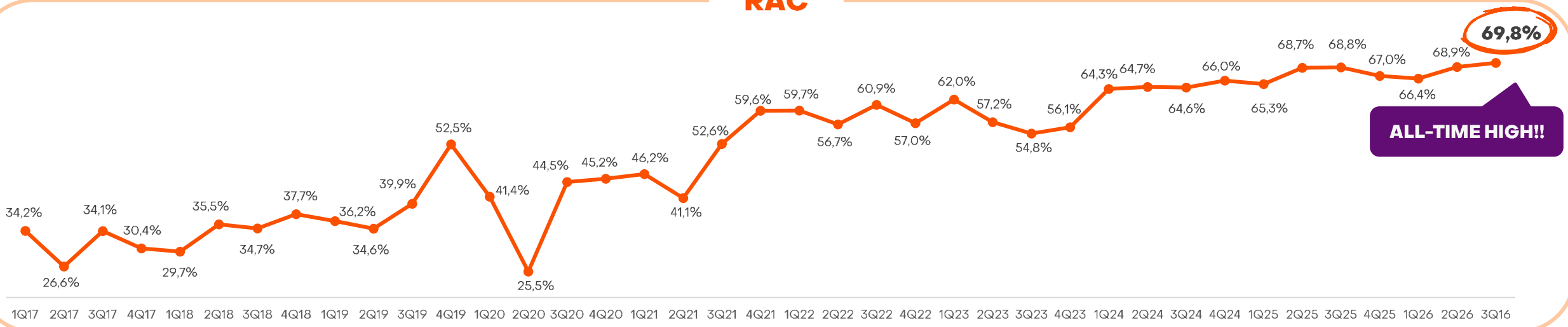


*Source: Central Bank of Brazil

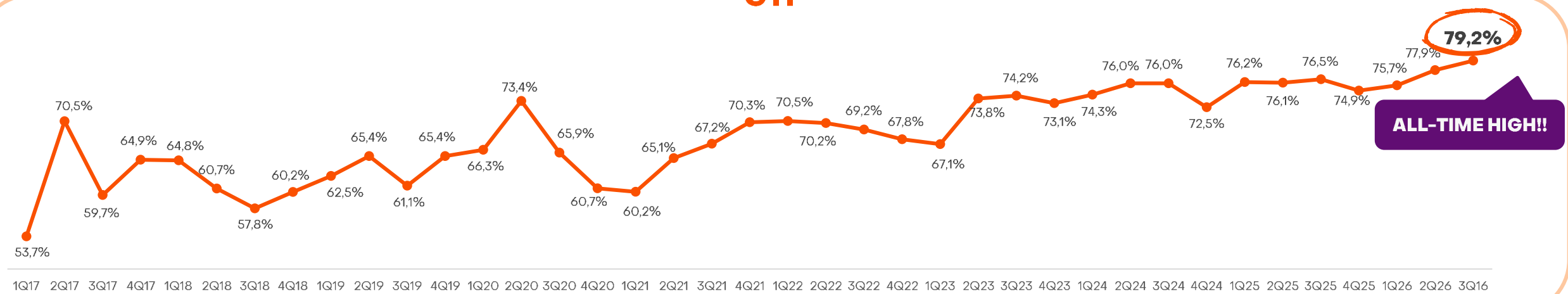
Record EBITDA Margins Support Sustained Higher Profitability and Value Creation

EBITDA Margin Trend

RAC



GTF



NOTE: Includes only Brazilian operations

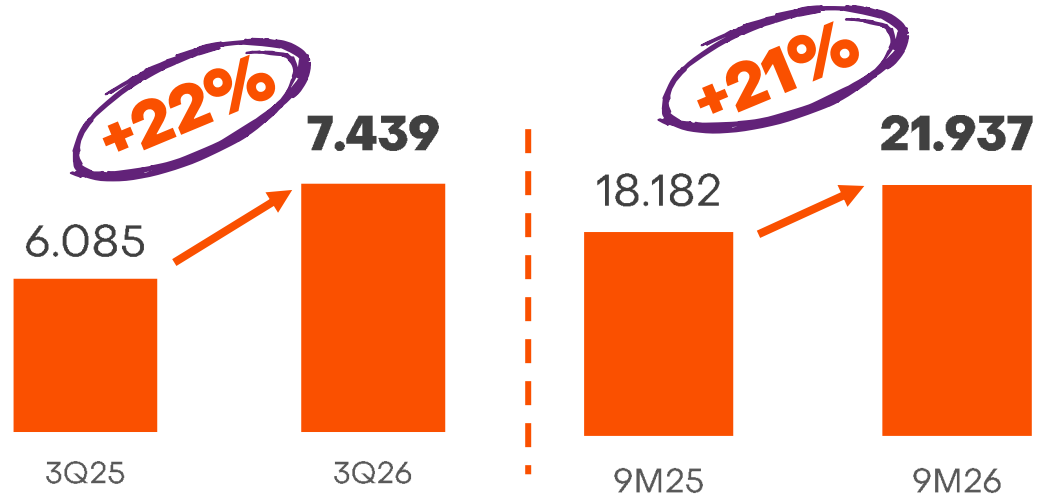
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Rent-a-Car

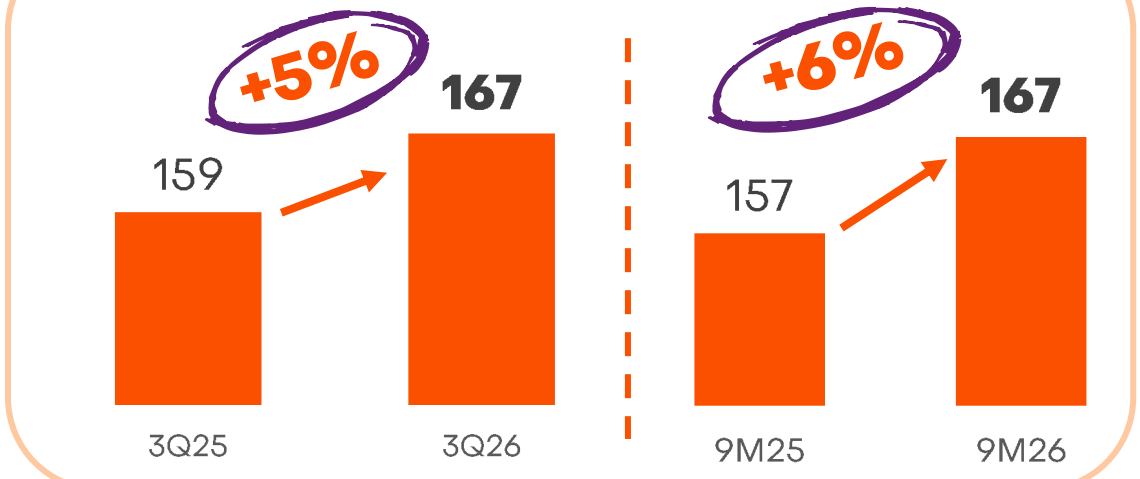


RAC: Customer Service Excellence Reflected in 22% Growth in Volume of Daily Rentals and Market Share Gains

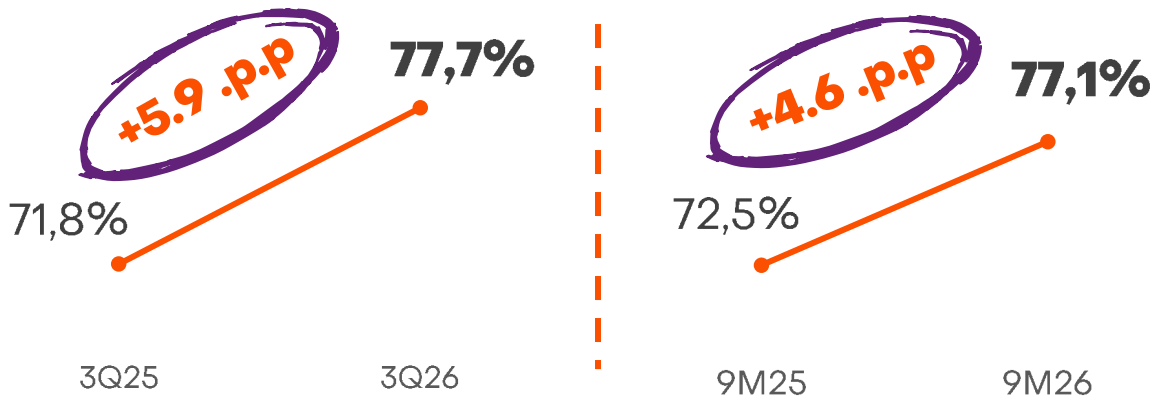
Volume of Daily Rentals (thousand)



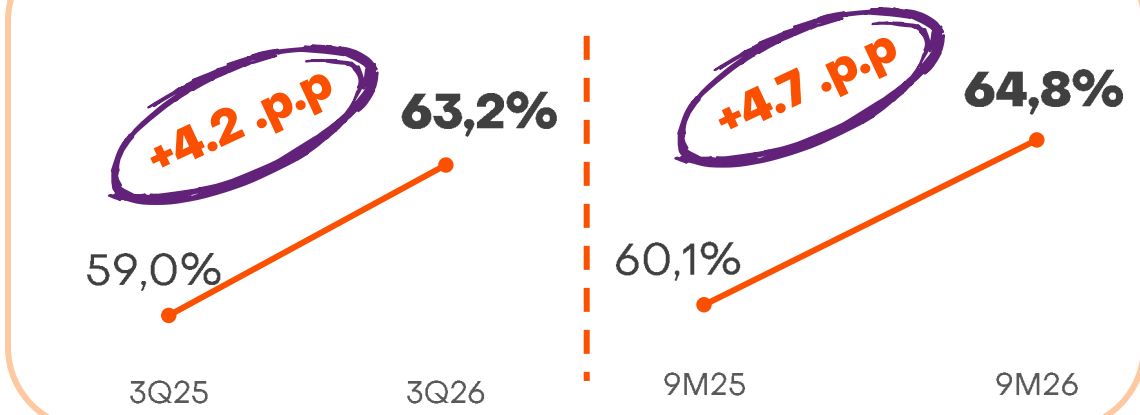
RAC Daily Rate (R$)



Operating Utilization Rate (%)

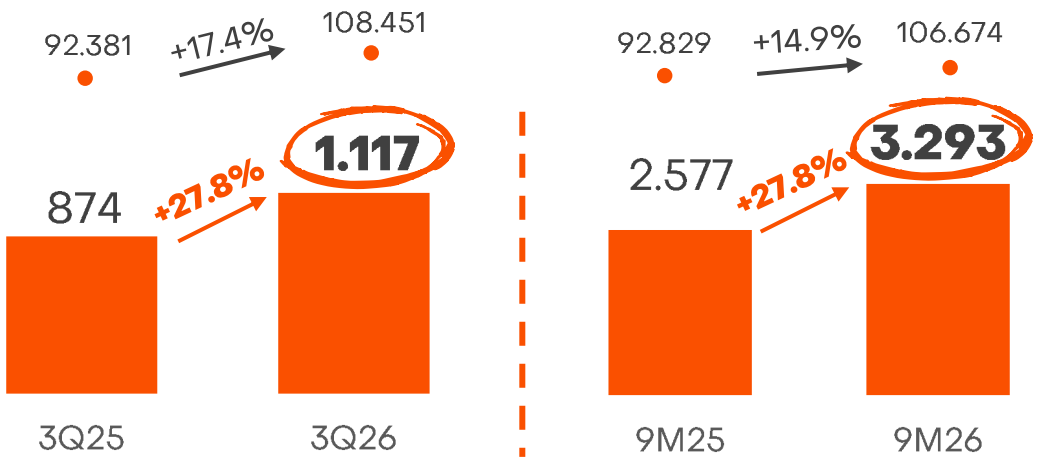


Total Utilization Rate (%)

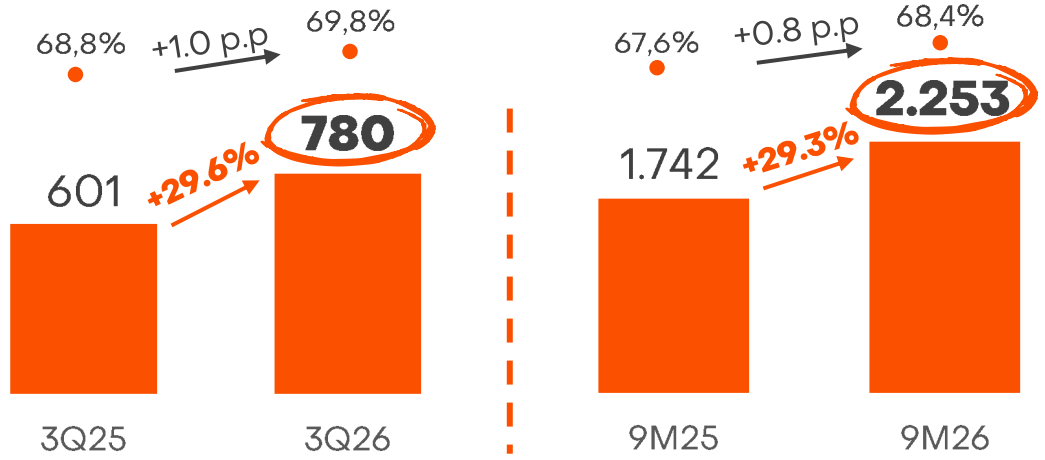


RAC: Efficient Pricing Intelligence Management and Improved Asset Turnover Drive Record EBITDA Margin and Increased Utilization Rates

Net Revenue (R$ million)

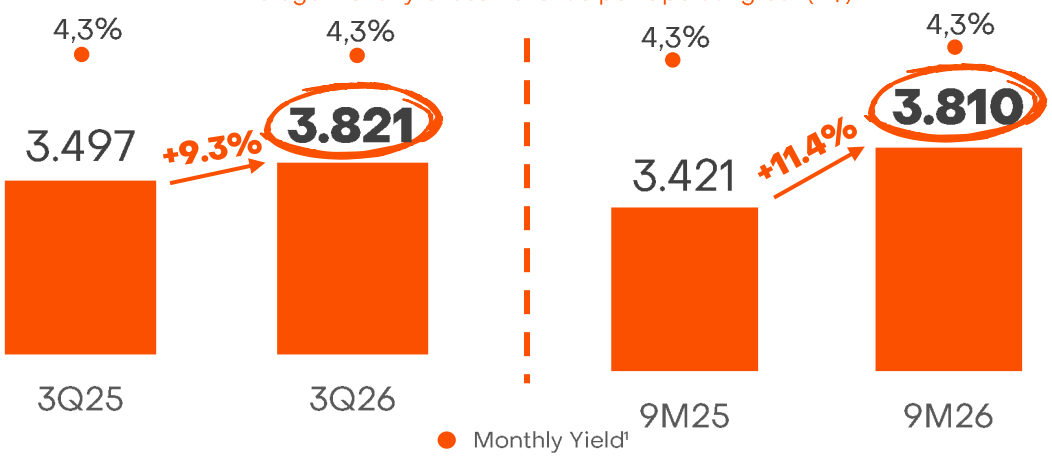


EBITDA (R$ million) and EBITDA Margin (%)



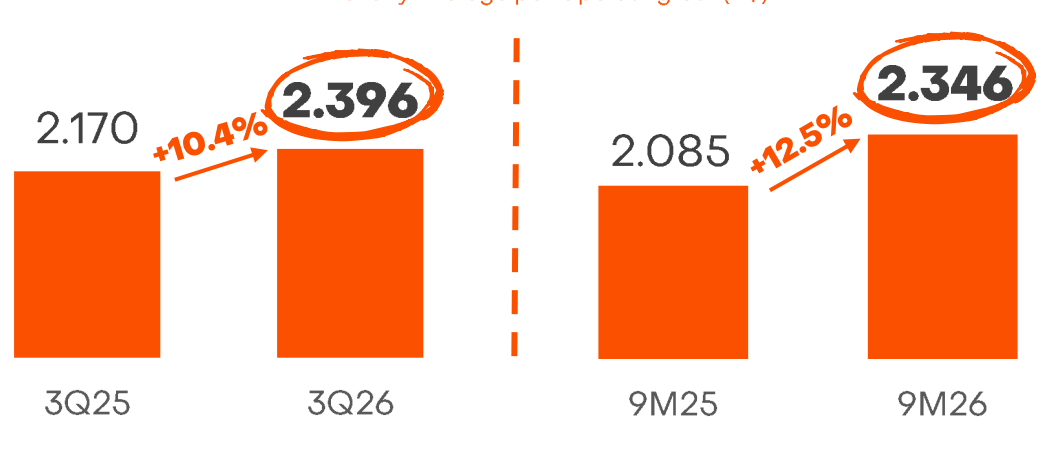
Revenue per car and Yield[1]

Average Monthly Gross Revenue per Operating Car (R$)



EBITDA per car

Monthly Average per Operating Car (R$)



NOTE: [1]Includes only Brazilian operations; [1] Yield calculated as monthly gross revenue per operating car divided by the average acquisition price of the RAC fleet

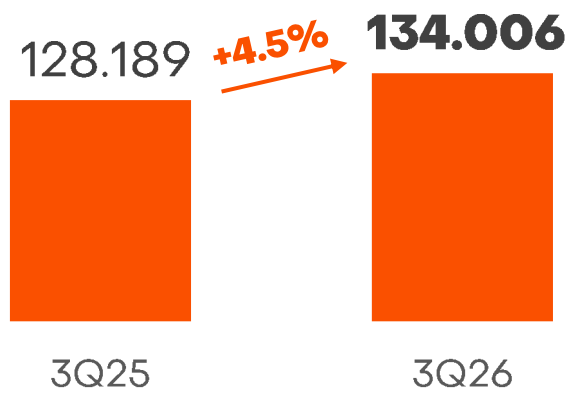
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Fleet Management and Outsourcing

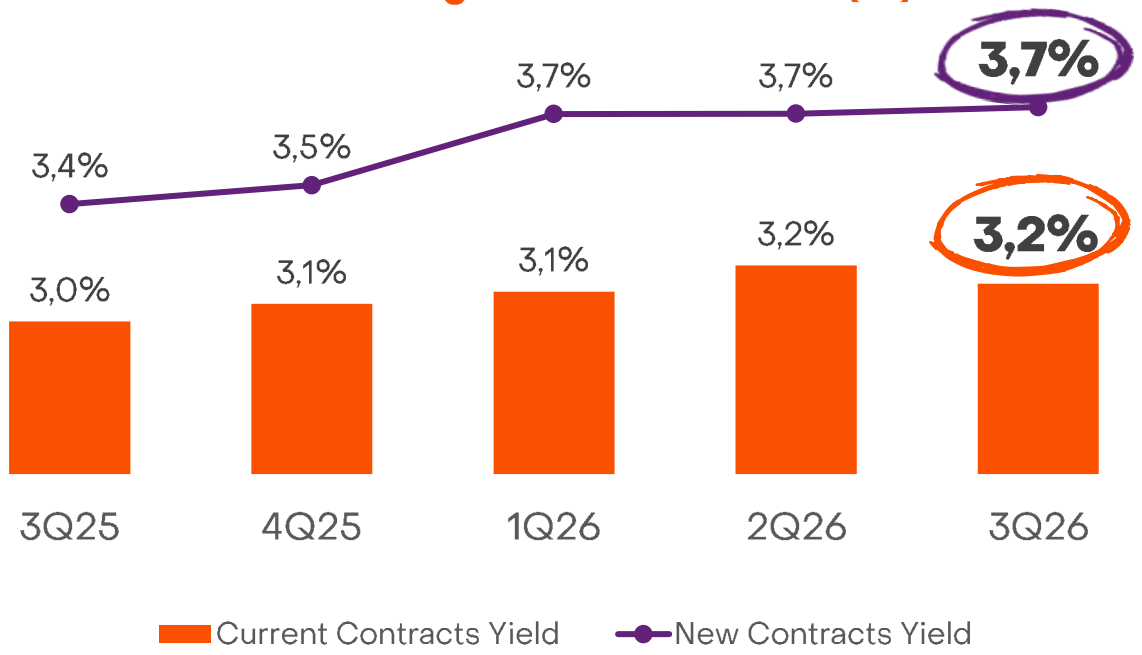


GTF: Growth in Long-Term Contracts at Higher Profitability Levels Increases Earnings and Cash Flow Visibility

Average Operating Fleet



Yield on Existing and New Contracts (%)



[1]Yield calculated by dividing the monthly gross revenue per operating car by the average acquisition price of the fleet for new GTF contracts.

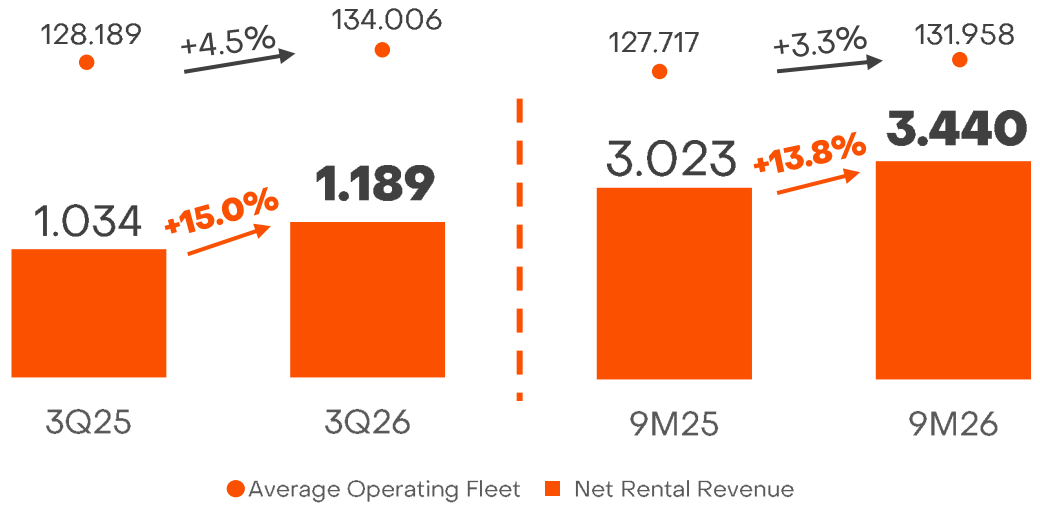




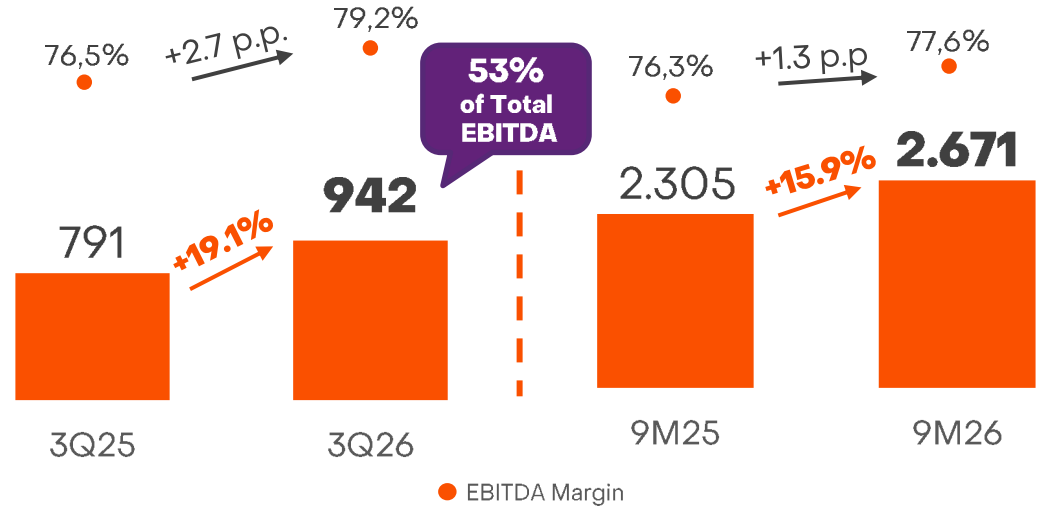


GTF: Record EBITDA Margin Driven by Higher Yield and Improved Operating Efficiency

Net Revenue (R$ million)

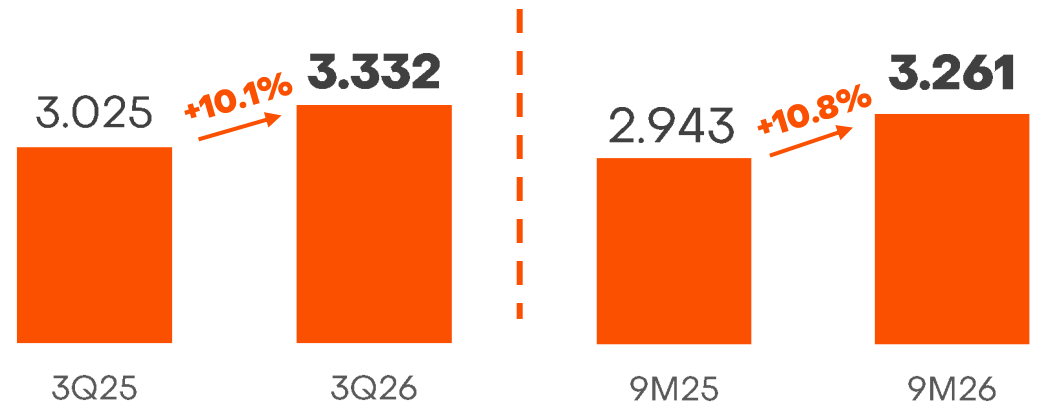


EBITDA (R$ million) and EBITDA Margin (%)



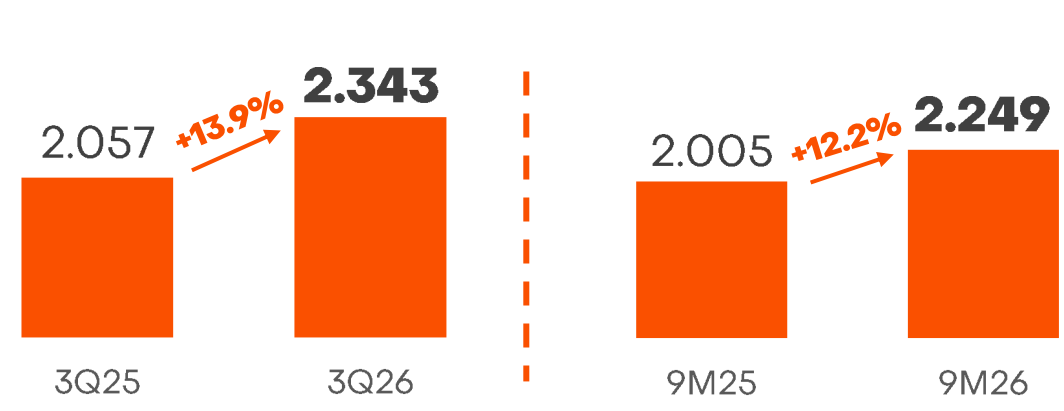
Revenue per Car

Average Monthly Gross Revenue per Operating Car (R$)



EBITDA per Car

Monthly Average per Operating Car (R$)



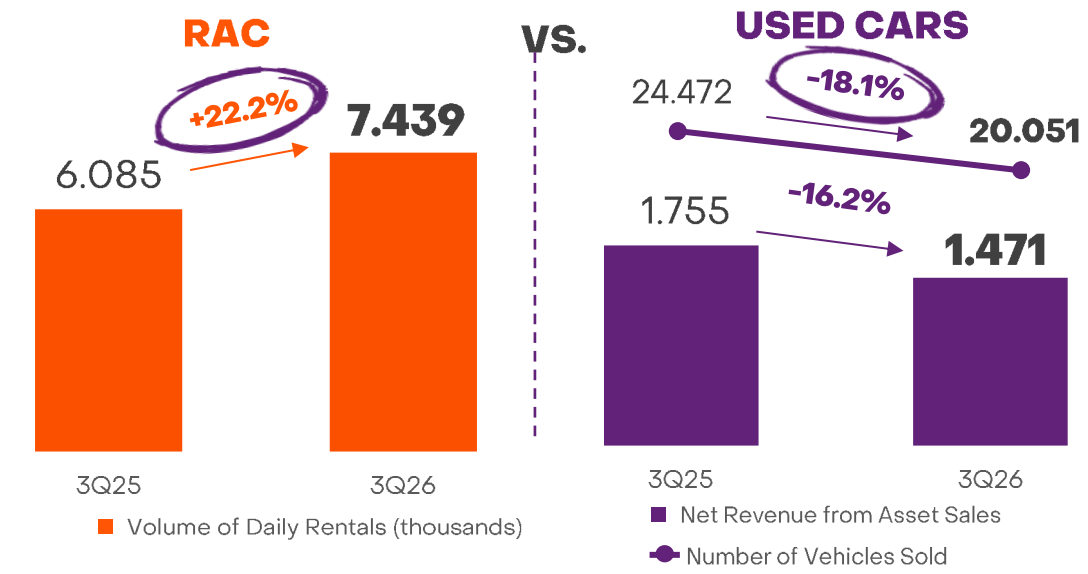
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Understanding and Controlling the Asset Lifecycle Maximizes Profitability Through RAC Seasonality and the Flexibility Developed in Used Car Operations

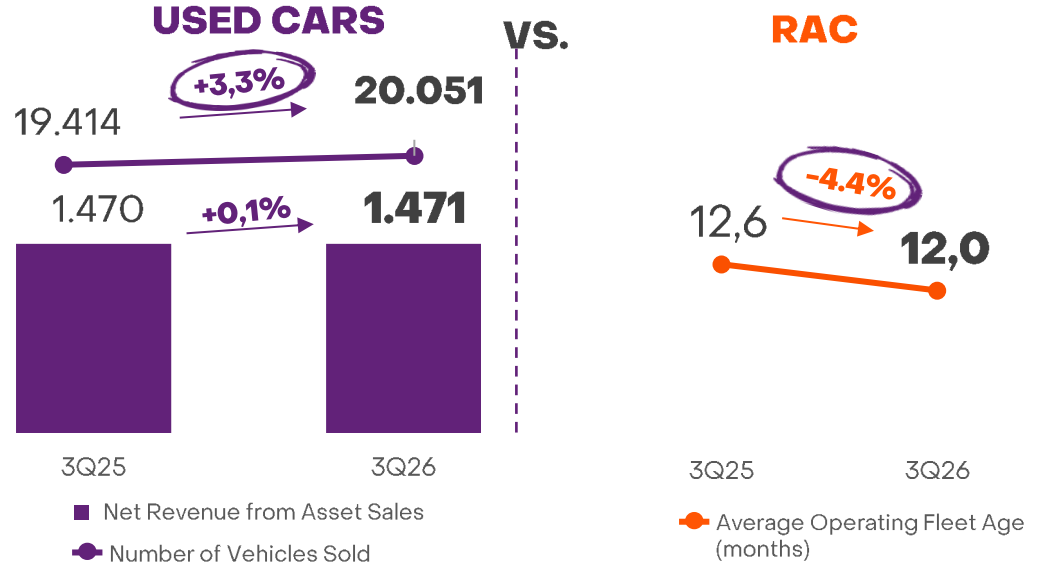
Strategy to Prepare for Peak Season

Maintaining the RAC Fleet to Capture Demand

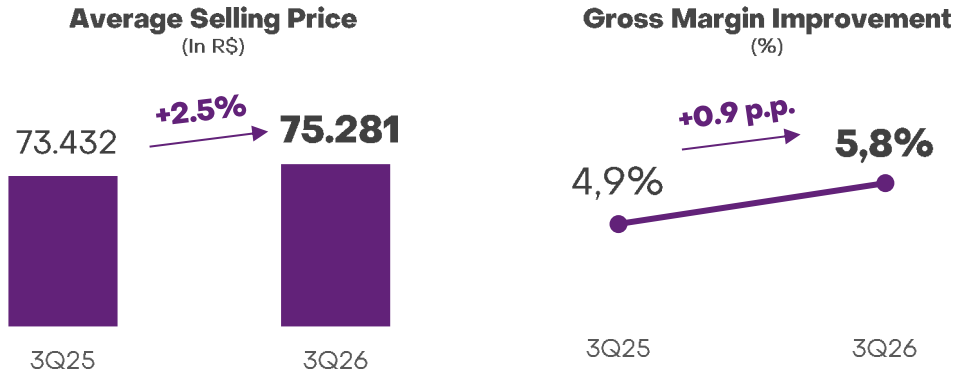


Post-Peak Season Strategy

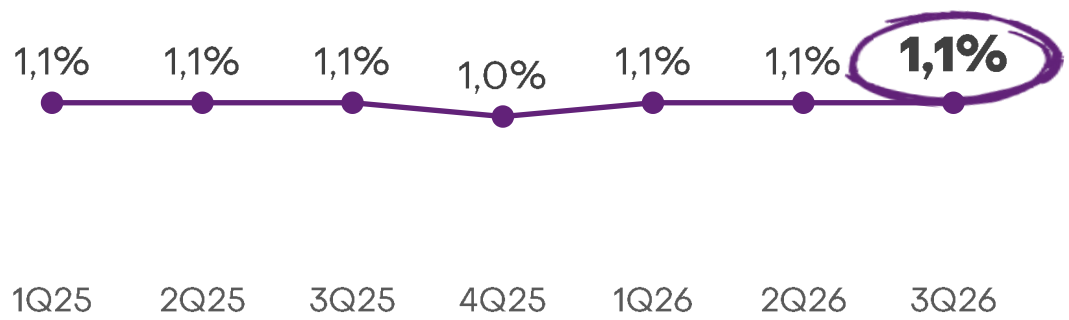
Accelerating Fleet Disposal and Reducing Average Fleet Age



Average Selling Price (R$) and Gross Margin (%)



EBITDA Margin (%)

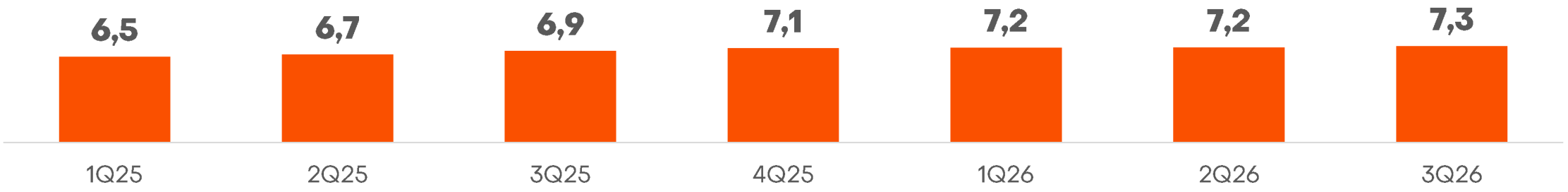


Efficient Fleet and Depreciation Management, Combined with Operational Excellence, Preserves Asset Residual Values and Optimizes Fleet Disposal, Maximizing Profitability

Annualized Depreciation per Operating Car[1] (R$ thousand)

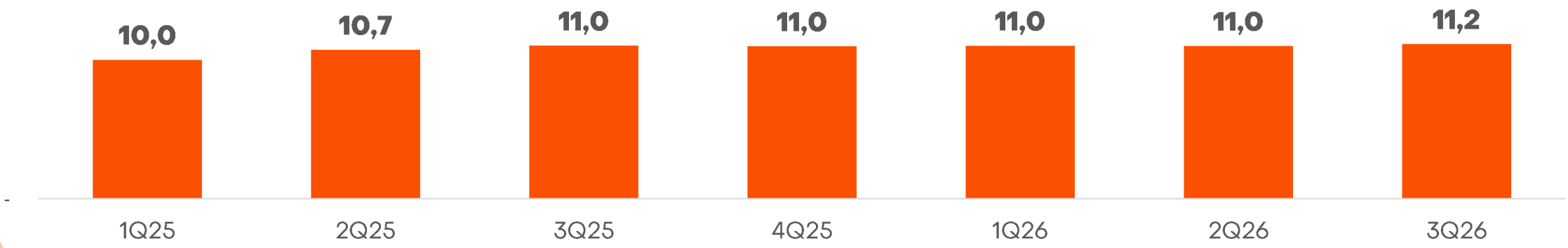
RAC

Depreciation Rate Stabilizing Between **8% and 9% p.a.**



GTF

Depreciation Rate Stabilizing Between **9% and 10% p.a.**



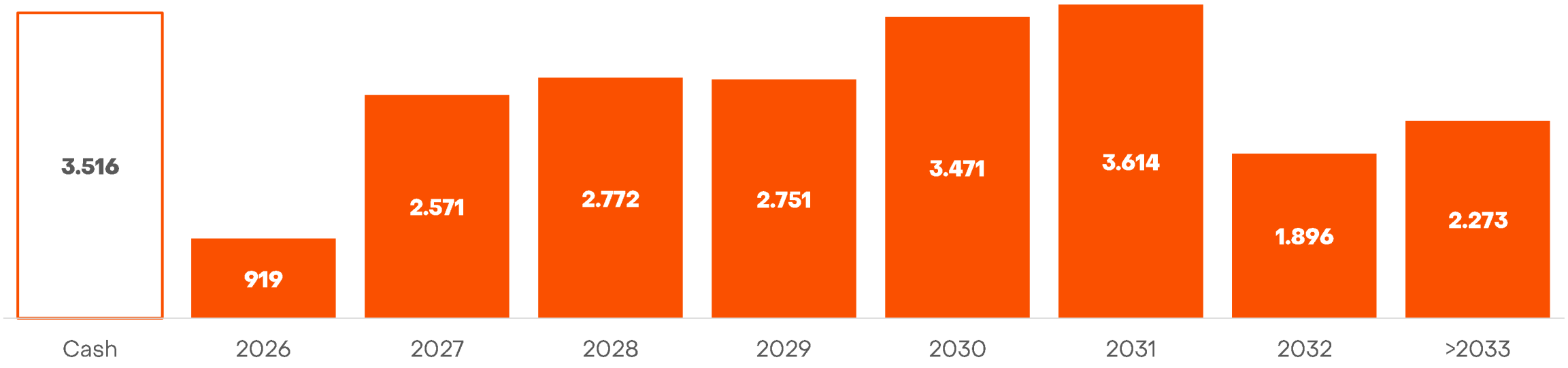
[1]Depreciation per operating car = quarterly fleet depreciation * 4 / average operating fleet.



Balance Sheet and Capital Structure

Solid Capital Structure, Extended Maturities, and Diversified Access to Funding Reinforce the Quality of Financial Management

Debt Maturity Schedule



Gross Debt[1]
R$ 21.0 bn

Net Debt Average Maturity
4.2 years

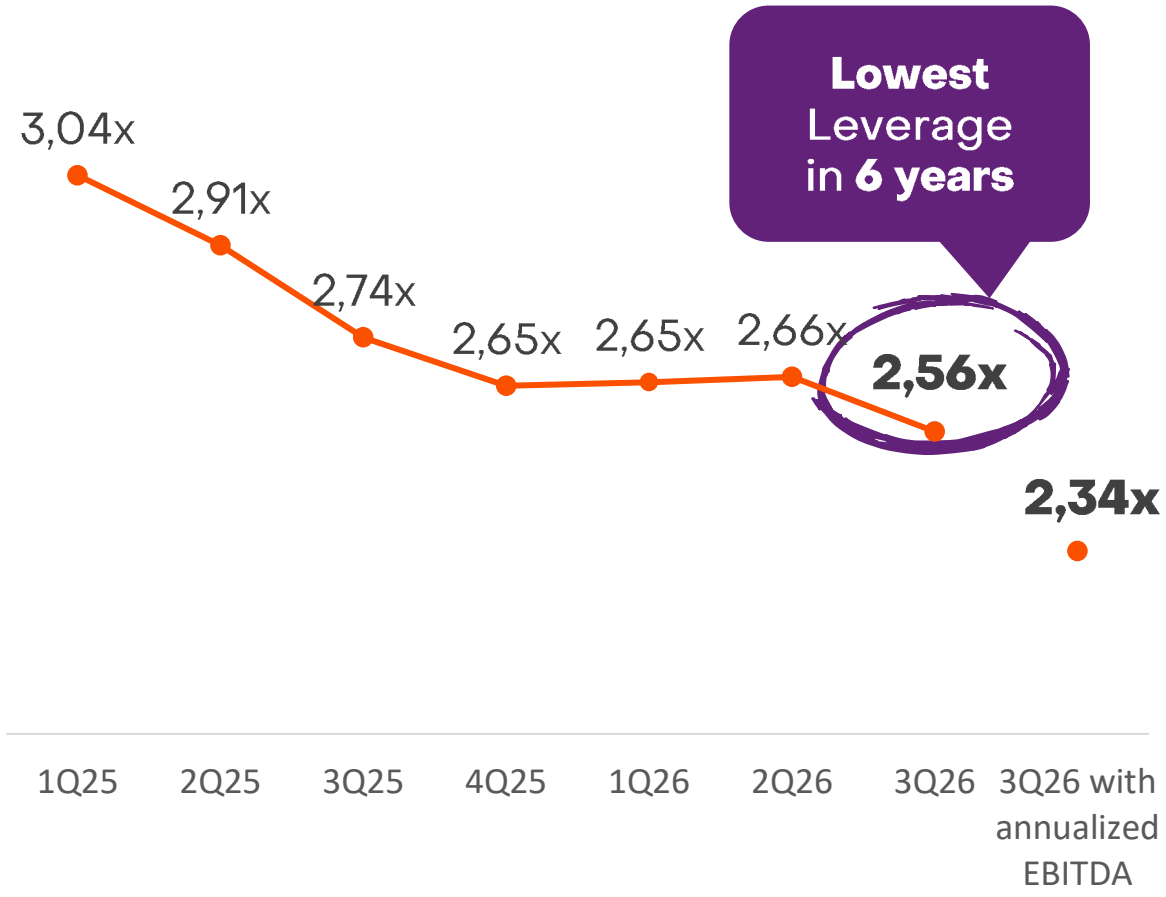
Average Cost of Debt
CDI + 1.8% p.a.

Net Debt[1]
R$ 17.5 bn

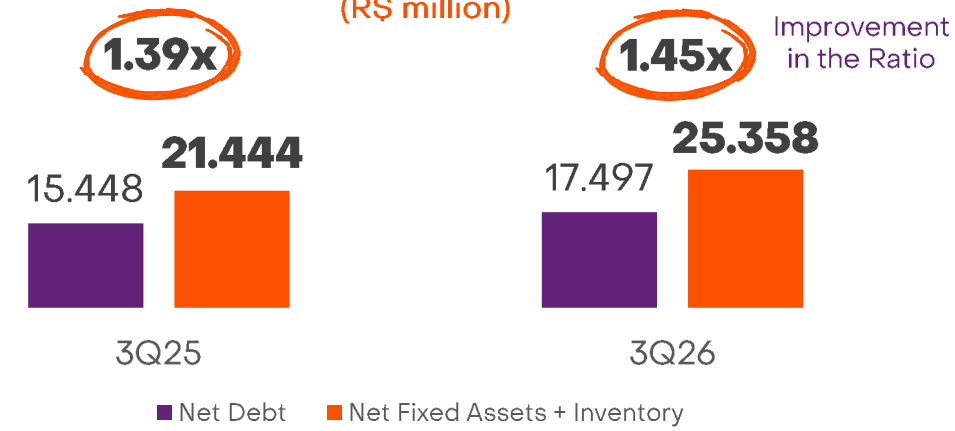
[1] For comparability purposes, please refer to the debt reconciliation on page 25 of the Earnings Release.

Financial Discipline Reflected in Consistent Deleveraging and Extended Supplier Payment Terms

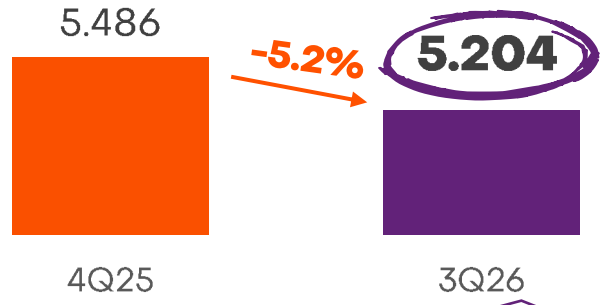
Net Debt/EBITDA[1]
(Covenant <= 3.5x)



Net Debt Coverage[1]
(R$ million)



Supplier Payables
(OEMs only – R$ million)



R$283 Million Reduction in Supplier Payables, with **Leverage at Its Lowest Level in 6 Years**

[1] For comparability purposes, please refer to the net debt reconciliation on page 25 of the Earnings Release.

Continuous Improvements in Customer Service, Innovation and Operational Efficiency Drive Customer Satisfaction and Profitability Metrics to Record Levels

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BENEFITS FOR CUSTOMERS AND RESULTS YET TO BE REALIZED IN THE COMING QUARTERS:

	INITIATIVE	CUSTOMER EXPERIENCE	IMPACT ON FINANCIAL RESULTS
RAC	Anticipating Customer Needs and Pricing Management	Development of New Customer Service Models Incorporating New Technologies (Meta AI, Self-Service Kiosks, and Others)	**Consistent Market Share Gains,** Higher Utilization Rates, and Appropriate Pricing Positioning
GTF	Higher Yield on the Contract Portfolio and Improved Customer Satisfaction	12 p.p. Increase in GTF NPS in 2026 vs. 2025, Reflecting Improved Service Quality	Convergence of the Existing Portfolio Yield of 3.2% per Month Toward the **3.7% per Month** Yield on New Contracts
Used Cars	Asset Lifecycle Management Considering RAC Seasonality and the Flexibility of Used Car Operations	Opening of 16 Used Vehicle Sales Locations in the First Nine Months of 2026, Expanding Market Coverage	**Gradual Increase in Retail Used Vehicle Sales**, Driving Higher Profitability
Costs	Bringing Maintenance Services In-House and Opening New Pit Stop Locations	New Pit Stop Locations Scheduled to Open by December, with an NPS of 92% in September	**31%** Reduction in Maintenance Costs[1]

+767k ALL-TIME HIGH!!
New RAC Customers (LTM)(+19% vs 3Q25 LTM)

90% ALL-TIME HIGH!!
NPS in 3Q26

2.7 million ALL-TIME HIGH!!
Loyalty Program Members (+18% vs 3Q25)

[1] Compared with external service providers

The **continued expansion of our customer base** demonstrates **recognition of our differentiated** service offering and our **ability to anticipate** customer needs, resulting in higher profitability **and more sustainable earnings** for the Company

Thank you



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Empresa B Certificada

UMA EMPRESA DO GRUPO SIMPAR